UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| | FORM 10-Q | | | | | | | | | |
|---|---|--------------------------------------|---------------------------|--|--|--|--|--|--|--|
| ☑ QUARTERLY REPORT PURSUANT TO | SECTION 13 OR 15(d) OF TH | IE SECURITIES EXCHA | NGE ACT OF 1934 | | | | | | | |
| For the qu | narterly period ended March 30 OR | , 2024 | | | | | | | | |
| ☐ TRANSITION REPORT PURSUANT TO | SECTION 13 OR 15(d) OF TH | IE SECURITIES EXCHA | NGE ACT OF 1934 | | | | | | | |
| For the transition period from | to | | | | | | | | | |
| Commission File Number 1-15583 | | | | | | | | | | |
| (Exact nam | DELTA APPAREL, INC. e of registrant as specified in its c | harter) | | | | | | | | |
| Georgia | | 58-2508794 | | | | | | | | |
| (State or Other Jurisdiction of Incorporation or Organization) | | (I.R.S. Employe Identification No | | | | | | | | |
| 2750 Premier Parkway, Suite 100 | | 20007 | | | | | | | | |
| Duluth, Georgia (Address of principal executive offices) | | 30097 (Zip Code) | | | | | | | | |
| | ress and former fiscal year, if characters. | , | | | | | | | | |
| Title of each class | Trading Symbol | | nge on which registered | | | | | | | |
| Common Stock, par value \$0.01 | DLA | NYSE | American | | | | | | | |
| Indicate by check mark whether the registrant (1) has fi Act of 1934 during the preceding 12 months (or for su been subject to such filing requirements for the past 90 | ach shorter period that the registr | | | | | | | | | |
| Indicate by check mark whether the registrant has subm Rule 405 of Regulation S-T during the preceding 12 miles). Yes \square No \square | | | | | | | | | | |
| Indicate by check mark whether the registrant is a larg company, or an emerging growth company. See the company" and "emerging growth company" in Rule 12 | e definitions of "large accelerate | | | | | | | | | |
| Large accelerated filer \square Accelerated filer \square | Non-accelerated filer □ | Smaller reporting company ☑ | Emerging growth company □ | | | | | | | |
| If an emerging growth company, indicate by check complying with any new or revised financial accounting | | | | | | | | | | |
| Indicate by check mark whether the registrant is a shell | company (as defined in Rule 12b | -2 of the Exchange Act). Y | es □ No ☑ | | | | | | | |

As of May 7, 2024, there were outstanding 7,051,153 shares of the registrant's common stock, par value of \$0.01 per share, which is the

| only class of outstanding comm | on or voting stock of the | registrant. | | |
|--------------------------------|---------------------------|-------------|--|--|
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Cautionary Note Regarding Forward-Looking Statements

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company. We may from time to time make written or oral statements that are "forward-looking," including statements contained in this report and other filings with the SEC, in our press releases, and in other reports to our shareholders. All statements, other than statements of historical fact, which address activities, events or developments that we expect or anticipate will or may occur in the future are forward-looking statements, including statements about our ability to continue as a going concern, our ongoing discussions with our lenders regarding non-compliance with covenant requirements under our U.S. revolving credit facility, and the potential to seek relief under applicable bankruptcy laws. The words "plan," "estimate," "project," "forecast," "outlook," "anticipate," "expect," "intend," "remain," "seek," "believe," "may," "should" and similar expressions, and discussions of strategy or intentions, are intended to identify forward-looking statements.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based on our current expectations and are necessarily dependent upon assumptions, estimates and data that we believe are reasonable and accurate but may be incorrect, incomplete or imprecise. Forward-looking statements are subject to a number of business risks and inherent uncertainties, any of which could cause actual results to differ materially from those set forth in or implied by the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, the following:

- our ability to continue as a going concern;
- continued operating losses and restrictions on our ability to borrow capital or service our indebtedness;
- the inability or refusal of suppliers or other third-parties, including those related to transportation, to fulfill the terms of their contracts with us;
- the general U.S. and international economic conditions;
- the impact of the COVID-19 pandemic and government/social actions taken to contain its spread on our operations, financial condition, liquidity, and capital
 investments, including recent labor shortages, inventory constraints, and supply chain disruptions;
- significant interruptions or disruptions within our manufacturing, distribution or other operations;
- deterioration in the financial condition of our customers and suppliers and changes in the operations and strategies of our customers and suppliers;
- the volatility and uncertainty of cotton and other raw material prices and availability;
- the competitive conditions in the apparel industry;
- our ability to predict or react to changing consumer preferences or trends;
- our ability to successfully open and operate new retail stores in a timely and cost-effective manner;
- the ability to successfully implement our strategic plans and achieve our business strategies;
- the ability to grow, achieve synergies and realize the expected profitability of acquisitions;
- changes in economic, political or social stability at our offshore locations or in areas in which we, or our suppliers or vendors, operate;
- our ability to attract and retain key management;
- the volatility and uncertainty of energy, fuel and related costs;
- material disruptions in our information systems related to our business operations;
- compromises of our data security;
- significant changes in our effective tax rate;
- significant litigation in either domestic or international jurisdictions;
- recalls, claims and negative publicity associated with product liability issues;
- the ability to protect our trademarks and other intellectual property;
- · changes in international trade regulations;
- · our ability to comply with trade regulations;
- changes in employment laws or regulations or our relationship with employees;
- negative publicity resulting from violations of manufacturing standards or labor laws or unethical business practices by our suppliers and independent contractors;
- interest rate fluctuations increasing our obligations under our variable rate indebtedness;
- the ability to raise additional capital:
- the impairment of acquired intangible assets;
- foreign currency exchange rate fluctuations;
- · the illiquidity of our shares; and
- price volatility in our shares and the general volatility of the stock market.

A detailed discussion of significant risk factors that have the potential to cause actual results to differ materially from our expectations is set forth in Part 1 under the subheading "Risk Factors" in our Annual Report on Form 10-K for fiscal 2023, filed with the SEC, and updates to certain of those risk factors and additional risk factors are contained in Item 1A of Part II of this Quarterly Report on Form 10-Q. Any forward-looking statements in this Quarterly Report on Form 10-Q do not purport to be predictions of future events or circumstances and may not be realized. Further, any forward-looking statements are made only as of the date of this Quarterly Report on Form 10-Q, and we do not undertake to publicly update or revise the forward-looking statements, except as required by the federal securities law.

PART 1. FINANCIAL INFORMATION

Item 1. **Financial Statements**

Delta Apparel, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets
(Amounts in thousands, except share amounts and per share data)
(Unaudited)

| | March 2024 | | September 2023 | | |
|---|------------|----------|----------------|---------|--|
| Assets | | | | | |
| Cash and cash equivalents | \$ | 705 | \$ | 187 | |
| Accounts receivable, less allowances of \$115 and \$119, respectively | | 35,206 | | 45,130 | |
| Other receivables | | 562 | | 1,350 | |
| Income tax receivable | | 1,365 | | 1,388 | |
| Inventories, net | | 156,894 | | 212,365 | |
| Prepaid expenses and other current assets | | 3,298 | | 2,542 | |
| Total current assets | | 198,030 | | 262,962 | |
| Property, plant and equipment, net | | 59,741 | | 65,611 | |
| Goodwill | | 19,917 | | 28,697 | |
| Intangibles, net | | 20,556 | | 21,694 | |
| Deferred income taxes | | - | | 7,822 | |
| Operating lease assets | | 54,534 | | 55,464 | |
| Equity method investment | | 10,052 | | 10,082 | |
| Other assets | | 3,069 | | 2,906 | |
| Total assets | \$ | 365,899 | \$ | 455,238 | |
| Liabilities and Equity | | | | | |
| iabilities: | | | | | |
| Accounts payable | \$ | 58,306 | \$ | 62,085 | |
| Accrued expenses | | 16,395 | | 18,236 | |
| Income taxes payable | | 869 | | 710 | |
| Current portion of finance leases | | 7,880 | | 8,442 | |
| Current portion of operating leases | | 9,886 | | 9,124 | |
| Current portion of long-term debt | | 103,026 | | 16,567 | |
| Total current liabilities | | 196,362 | | 115,164 | |
| Long-term income taxes payable | | 1.184 | | 2.13 | |
| Long-term finance leases | | 10,250 | | 14,029 | |
| Long-term operating leases | | 45,837 | | 47,254 | |
| Long-term debt | | 5,757 | | 126,465 | |
| Deferred income taxes | | 559 | | 120,10 | |
| Total liabilities | \$ | 259,949 | \$ | 305,043 | |
| hareholder's equity: | | | | | |
| Preferred stock - \$0.01 par value, 2,000,000 shares authorized, none issued and outstanding | | | | | |
| Common stock - \$0.01 par value, 15,000,000 authorized, 9,646,972 shares issued, and 7,051,153 and 7,001,020 shares | | - | | | |
| outstanding as of March 2024 and September 2023, respectively | | 96 | | 90 | |
| Additional paid-in capital | | 60,916 | | 61,315 | |
| Retained earnings | | 88,566 | | 133,38 | |
| Accumulated other comprehensive income | | - | | | |
| Treasury stock - 2,595,819 and 2,645,952 shares as of March 2024 and September 2023, respectively | | (42,909) | | (43,890 | |
| Equity attributable to Delta Apparel, Inc. | | 106,669 | | 150,902 | |
| Equity attributable to non-controlling interest | | (719) | | (707 | |
| Total equity | | 105,950 | | 150,19: | |
| x * | \$ | 365,899 | \$ | 455,238 | |

See accompanying Notes to Condensed Consolidated Financial Statements.

Delta Apparel, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations
(Amounts in thousands, except per share data)
(Unaudited)

| | | Three Mon | ths En | Six Months Ended | | | | |
|---|----|-----------|--------|------------------|------------|----------|----|------------|
| | Ma | rch 2024 | M | arch 2023 | March 2024 | | M | Iarch 2023 |
| | | | | | | | | |
| Net sales | \$ | 78,936 | \$ | 110,335 | \$ | 158,869 | \$ | 217,630 |
| Cost of goods sold | | 75,580 | | 94,126 | | 146,767 | | 187,798 |
| Gross profit | | 3,356 | | 16,209 | | 12,102 | | 29,832 |
| | | | | | | | | |
| Selling, general and administrative expenses | | 17,961 | | 19,298 | | 36,576 | | 38,168 |
| Loss on impairment of goodwill | | 8,780 | | - | | 8,780 | | - |
| Other loss (income), net | | 1,051 | | 2,265 | | (3,870) | | (356) |
| Operating loss | | (24,436) | | (5,354) | | (29,384) | | (7,980) |
| | | | | | | | | |
| Interest expense, net | | 3,471 | | 3,723 | | 7,047 | | 6,613 |
| Loss before benefit from income taxes | | (27,907) | | (9,077) | | (36,431) | | (14,593) |
| Provision for (benefit from) income taxes | | 8,393 | | (2,079) | | 8,403 | | (3,996) |
| Consolidated net loss | \$ | (36,300) | \$ | (6,998) | | (44,834) | | (10,597) |
| Net loss attributable to non-controlling interest | | (6) | | (6) | | (12) | | (40) |
| Net loss attributable to shareholders | \$ | (36,294) | \$ | (6,992) | \$ | (44,822) | \$ | (10,557) |
| | | | | | | | | |
| Basic loss per share | \$ | (5.15) | \$ | (1.00) | \$ | (6.38) | \$ | (1.51) |
| Diluted loss per share | \$ | (5.15) | \$ | (1.00) | \$ | (6.38) | \$ | (1.51) |
| | | | | | | | | |
| Weighted average number of shares outstanding | | 7,051 | | 7,001 | | 7,027 | | 6,978 |
| Dilutive effect of stock awards | | | | | | | | |
| Weighted average number of shares assuming dilution | | 7,051 | | 7,001 | | 7,027 | _ | 6,978 |

See accompanying Notes to Condensed Consolidated Financial Statements.

Delta Apparel, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Loss (Amounts in thousands) (Unaudited)

| | Three Months Ended | | | | | ed | | |
|---|--------------------|----------|------------|---------|------------|----------|----|----------|
| | March 2024 | | March 2023 | | March 2024 | | Ma | rch 2023 |
| Net loss attributable to shareholders | \$ | (36,294) | \$ | (6,992) | \$ | (44,822) | \$ | (10,557) |
| Other comprehensive (loss) income related to unrealized (loss) gain on derivatives, net | | | | (20) | | , , , | | 20 |
| of income tax | | | | (30) | | | _ | 39 |
| Consolidated comprehensive loss | \$ | (36,294) | \$ | (7,022) | \$ | (44,822) | \$ | (10,518) |
| See accompanying Notes to Condensed Consolidated Financial Statements. | | | | | | | | |
| | | | | | | | | |

Delta Apparel, Inc. and Subsidiaries Condensed Consolidated Statements of Shareholders' Equity (Amounts in thousands, except share amounts) (Unaudited)

| | Commo | on Sto | ock | | Additional Paid-In | 1 | Retained | Accumulated Other Comprehensive | Treasury | v Stock | Non- Controlling | |
|---|-----------|--------|-------|----|-----------------------|----|----------|---------------------------------------|---------------|-------------|---------------------|------------|
| | Shares | Aı | nount | - | Capital | I | Earnings | Income (Loss) | Shares | Amount | Interest | Total |
| Balance as of September 2023 | 9,646,972 | \$ | 96 | \$ | 61,315 | \$ | 133,387 | \$ - | 2,645,952 | \$ (43,896) | \$ (707) | \$ 150,195 |
| Net loss | - | | - | | - | | (8,527) | - | - | - | - | (8,527) |
| Net loss attributable to non-controlling interest | _ | | _ | | _ | | - | - | _ | _ | (6) | (6) |
| Vested stock awards | - | | - | | (1,112) | | - | - | (50,133) | 987 | `- | (125) |
| Stock based compensation | - | | - | | 440 | | - | - | - | - | - | 440 |
| Balance as of December 2023 | 9,646,972 | \$ | 96 | \$ | 60,643 | \$ | 124,860 | \$ - | 2,595,819 | \$ (42,909) | \$ (713) | \$ 141,977 |
| Net loss | - | | - | | - | | (36,294) | - | - | - | - | (36,294) |
| Net loss attributable to non-controlling interest | - | | _ | | _ | | - | - | - | - | (6) | (6) |
| Stock based compensation | | | - | | 273 | | - | - | _ | | | 273 |
| Balance as of March 2024 | 9,646,972 | \$ | 96 | \$ | 60,916 | \$ | 88,566 | \$ - | 2,595,819 | \$ (42,909) | \$ (719) | \$ 105,950 |

| | Commo Shares | n Stock Amount | 1 | dditional Paid-In Capital | | Retained arnings | Co | ocumulated Other omprehensive acome (Loss) | Treasury Shares | Stock Amount | Non- Controlling Interest | Total |
|--|-----------------|-------------------|----|---------------------------------|----|---------------------|----|--|--------------------|-----------------|---------------------------------|----------------------|
| Balance as of September 2022 | 9,646,972 | \$ 96 | \$ | 61,961 | \$ | 166,600 | \$ | 141 | 2,731,309 | \$ (45,420) | \$ (656) | \$ 182,722 |
| Net loss Other comprehensive | - | - | | - | | (3,565) | | - | - | - | - | (3,565) |
| income | - | - | | _ | | _ | | 69 | - | - | - | 69 |
| Net loss attributable to non- controlling interest Vested stock awards Stock based compensation | - | - | | (2,067) 665 | | - | | - | (85,357) | - 1,524 - | (34) | (34) (543) 665 |
| Balance as of December 2022 | 9,646,972 | \$ 96 | \$ | 60,559 | \$ | 163,035 | \$ | 210 | 2,645,952 | \$ (43,896) | \$ (690) | \$ 179,314 |
| | -,,- | | Ť | | | , i | Ť | | _,,,,,,,, | (10,010) | (52.5) | |
| Net income | - | - | | - | | (6,992) | | - | - | - | - | (6,992) |
| Other comprehensive income Net loss attributable to non- | - | - | | - | | - | | (30) | - | - | - | (30) |
| controlling interest | - | - | | - | | - | | - | - | - | (6) | (6) |
| Stock based compensation | 0.646.072 | - OC | - | 353 | Φ. | 156.042 | Φ. | 100 | 2 6 4 5 0 5 2 | e (42.006) | - (COC) | 353 |
| Balance as of March 2023 | 9,646,972 | \$ 96 | \$ | 60,912 | 3 | 156,043 | \$ | 180 | 2,645,952 | \$ (43,896) | \$ (696) | \$ 172,639 |

See accompanying Notes to Condensed Consolidated Financial Statements.

Delta Apparel, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Amounts in thousands) (Unaudited)

| | | | s Ended | |
|---|-------------|---------------|------------|--|
| | Ma | rch 2024 | March 2023 | |
| Operating activities: | | (44.024) 0 | (10.505 | |
| Consolidated net loss | \$ | (44,834) \$ | (10,597 | |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: | | Z 150 | 7.646 | |
| Depreciation and amortization | | 7,153 | 7,642 | |
| Amortization of deferred financing fees | | 278 | 268 | |
| Provision for (benefit from) deferred income taxes | | 8,381 | (3,986 | |
| Change in inventory market reserves | | (712) | (3,540 | |
| Non-cash stock compensation | | 713 | 1,018 | |
| Gain on sale of property, plant and equipment | | (5,321) | | |
| Loss on disposal of equipment | | - | 69 | |
| Loss on impairment of equipment | | | 860 | |
| Loss on impairment of goodwill | | 8,780 | | |
| Other, net | | (621) | (390 | |
| Changes in operating assets and liabilities: | | - | | |
| Accounts receivable | | 10,712 | 6,472 | |
| Inventories, net | | 56,183 | 8,911 | |
| Prepaid expenses and other current assets | | (360) | (1,609 | |
| Other non-current assets | | 457 | 2,019 | |
| Accounts payable | | (3,149) | (17,657 | |
| Accrued expenses | | (1,481) | (8,659 | |
| Net operating lease liabilities | | 276 | 169 | |
| Income taxes | | (765) | (129 | |
| Net cash provided by (used in) operating activities | | 35,690 | (19,139 | |
| Investing activities: | | | | |
| Purchases of property and equipment, net | | (1,723) | (2,495 | |
| Proceeds from equipment under finance leases | | ` - | 4,417 | |
| Proceeds from the sale of property, plant and equipment | | 6,286 | | |
| Net cash provided by investing activities | | 4,563 | 1,922 | |
| Financing activities: | | | | |
| Proceeds from long-term debt | | | | |
| 1 roccous from long to m doct | | 147,339 | 254,103 | |
| Repayment of long-term debt | | (181,588) | (231,476 | |
| Repayment of capital financing | | (4,342) | (4,543 | |
| Payment of deferred financing costs | | (660) | (4,545 | |
| Payment of withholding taxes on stock awards | | (484) | (542 | |
| Net cash (used in) provided by financing activities | | (39,735) | 17,542 | |
| Net increase in cash and cash equivalents | | 518 | 325 | |
| 1 | | 187 | 300 | |
| Cash and cash equivalents at beginning of period | | | | |
| Cash and cash equivalents at end of period | <u>\$</u> | 705 \$ | 625 | |
| Supplemental cash flow information | | 6 72 0 | | |
| Cash paid during the period for interest | \$ | 6,728 \$ | 6,663 | |

Delta Apparel, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (Unaudited)

Note A— Description of Business and Basis of Presentation

Delta Apparel, Inc. (collectively with DTG2Go, LLC; Salt Life, LLC; M.J. Soffe, LLC; and other subsidiaries, "Delta Apparel," "we," "us," "our," or "the Company") is a vertically integrated, international apparel company with approximately 6,000 employees worldwide. We design, manufacture, source, and market a diverse portfolio of core activewear and lifestyle apparel products under our primary brands of Salt Life®, Soffe®, and Delta. We are a market leader in the on-demand, digital print and fulfillment industry, bringing DTG2Go's proprietary technology and innovation to our customers' supply chains. We specialize in selling casual and athletic products through a variety of distribution channels and tiers, including outdoor and sporting goods retailers, independent and specialty stores, better department stores and mid-tier retailers, mass merchants, eRetailers, and through our business-to-business digital platform. Our products are also made available direct-to-consumer on our ecommerce sites and in our branded retail stores. Our diversified go-to-market strategy allows us to capitalize on our strengths to provide our activewear and lifestyle apparel products to a broad and evolving customer base whose shopping preferences may span multiple retail channels.

We design and internally manufacture the majority of our products, with more than 90% of the apparel units that we sell sewn in our own facilities. This allows us to offer a high degree of consistency and quality, leverage scale efficiencies, and react quickly to changes in trends within the marketplace. We have manufacturing operations located in the United States, El Salvador and Honduras (our Mexico operations ceased in the second quarter of our 2024 fiscal year in connection with our decision to close our sewing and screenprint facilitiess there), and we may use domestic and foreign contractors as additional sources of production. Our distribution facilities are strategically located throughout the United States to better serve our customers with same-day shipping on our catalog products and weekly replenishments to retailers.

We were incorporated in Georgia in 1999, and our headquarters is located in Duluth, Georgia. Our common stock trades on the NYSE American stock exchange under the symbol "DLA." We operate on a 52- or 53-week fiscal year ending on the Saturday closest toSeptember 30. Our 2024 fiscal year is a 52-week year and will end on September 28, 2024 ("fiscal 2024"). Accordingly, this Quarterly Report on Form 10-Q presents our results for oursecond quarter of fiscal 2024. Our 2023 fiscal year was a 52-week year and ended on September 30, 2023 ("fiscal 2023").

For presentation purposes herein, all references to period ended relate to the following fiscal years and dates:

| Period Ended | Fiscal Year | Date Ended |
|----------------|-------------|--------------------|
| December 2022 | Fiscal 2023 | December 31, 2022 |
| March 2023 | Fiscal 2023 | April 1, 2023 |
| June 2023 | Fiscal 2023 | July 1, 2023 |
| September 2023 | Fiscal 2023 | September 30, 2023 |
| December 2023 | Fiscal 2024 | December 30, 2023 |
| March 2024 | Fiscal 2024 | March 30, 2024 |

We prepared the accompanying interim Condensed Consolidated Financial Statements in accordance with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("U.S. GAAP") for complete financial statements. We believe these Condensed Consolidated Financial Statements include all normal recurring adjustments considered necessary for a fair presentation. Operating results for the initial three-month and six-month periods of each of our fiscal years arenot necessarily indicative of the results that may be expected for our full fiscal year. Although our various product lines are sold on a year-round basis, the demand for specific products or styles reflects some seasonality. By diversifying our product lines and go-to-market strategies over the years, we have reduced the overall seasonality of our business. Consumer demand for apparel is cyclical and dependent upon the overall level of demand for soft goods, which may or may not coincide with the overall level of discretionary consumer spending. These levels of demand change as regional, domestic and international economic conditions change. Therefore, the distribution of sales by quarter in fiscal 2024 may not be indicative of the distribution in future years. These Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and footnotes included in our Annual Report on Form 10-K for our fiscal 2023, filed with the United States Securities and Exchange Commission ("SEC").

Our Condensed Consolidated Financial Statements include the accounts of Delta Apparel and its wholly-owned and majority-owned domestic and foreign subsidiaries. The Company's financial statements have been prepared assuming that it will continue as a going concern, which contemplates continuity of operations, realization of assets, and liquidation of liabilities in the normal course of business.

We apply the equity method of accounting for our investment in 31% of the outstanding capital stock of a Honduran company that owns and operates the industrial park where our Ceiba Textiles manufacturing facility is located. During the six months ended March 2024 and March 2023, we received dividends from this investment of \$0.6 million and \$1.2 million, respectively. Our Ceiba Textiles manufacturing facility is leased under an operating lease arrangement with this Honduran company. During the six months ended March 2024 and March 2023, we paid approximately \$0.9 million in rent under this arrangement.

We make available copies of materials we file with, or furnish to, the SEC free of charge at https://ir.deltaapparelinc.com. The information found on our website isnot part of this, or any other, report that we file with, or furnish to, the SEC. In addition, we will provide upon request, at no cost, paper or electronic copies of our reports and other filings made with the SEC. Requests should be directed to: Investor Relations Department, Delta Apparel, Inc., 2750 Premiere Parkway, Suite 100, Duluth, Georgia 30097. Requests can also be made by telephone to 864-232-5200, or via email at investor.relations@deltaapparel.com.

Going Concern

In January 2024, we were notified by certain of our suppliers that they wouldno longer allow extended credit in amounts or terms to the extent previously allowed and our ability to obtain raw materials from other suppliers became more limited. As such, we have since been unable to purchase quantities of production inputs necessary to allow our manufacturing facilities to run at the levels required to meet our business plans. One or more of the financial covenants contained in our U.S. revolving credit facility required our financial results to improve at a rate faster than we experienced during the second quarter and at a faster rate than we experience over the next12 months. As a result, the Company became non-compliant during the second quarter, and continues to be non-compliant, with one or more of the financial covenants in our U.S. revolving credit facility, which constitutes a breach of that agreement and an event of default. Such default allows the lenders under that credit facility to declare the principal and all other amounts owed to be immediately due and payable, but our lenders have elected not to do so to date. Thus, the debt under our U.S. revolving credit facility is classified as current. In the event that the lenders do call such debt during the next 12 months as the result of a covenant breach, the Company does not forecast to have the readily available funds to repay the debt, which raises substantial doubt about the Company's ability to continue as a going concern within one year after the issuance date of the second quarter fiscal 2024 Condensed Consolidated Financial Statements. The Company has been and continues to be in communication with its lenders about its non-compliance and potential options to address concerns related to meeting the covenant requirements in our U.S. revolving credit facility over the next 12 months. Management cannot, however, predict the results of such communications and related negotiations. If the Company is not able to address such concerns, it may seek relie

Note B-Accounting Policies

Our accounting policies are consistent with those described in our Significant Accounting Policies in our Annual Report on Form 0-K for our fiscal 2023, filed with the SEC. See Note C for consideration of recently issued accounting standards.

Note C-New Accounting Standards

Adopted Standards

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13"), which requires an entity to assess impairment of its financial instruments based on the entity's estimate of expected credit losses. Since the issuance of ASU 2016-13, the FASB released several amendments to improve and clarify the implementation guidance. These standards have been collectively codified within ASC Topic 326, Credit Losses ("ASC 326"). As a smaller reporting company as defined by the SEC, the provisions of ASC 326 are effective as of the beginning of our fiscal 2024. The provisions of ASC 326 did not have a material effect on our financial condition, results of operations, cash flows, and disclosures.

Accounting Guidance Not Yet Adopted

In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280)—Improvements to Reportable Segment Disclosures, which enhances reportable segment disclosure requirements, including significant segment expenses and interim disclosures. The guidance allows for disclosure of multiple measures of a segment's profit or loss, and it requires that public entities with a single reportable segment provide all disclosures required by the ASU and all existing disclosures in Topic 280. ASU 2023-07 is effective for annual periods beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, or our fiscal 2025. The amendments are to be applied retrospectively, and early adoption is permitted. The Company is currently assessing the impact of this update.

In December 2023, the FASB issued ASU No. 2023-09, *Income Taxes (Topic 740)—Improvement to Income Tax Disclosures*, to update income tax disclosure requirements primarily by requiring specific categories and greater disaggregation within the rate reconciliation and disaggregation of income taxes paid by jurisdiction. The amendments in the ASU also remove disclosures related to certain unrecognized tax benefits and deferred taxes. ASU 2023-09 is effective for fiscal years beginning afterDecember 15, 2024, or our fiscal 2026. The amendments may be applied prospectively or retrospectively with early adoption permitted. The Company is currently assessing the impact of this update.

Note D-Revenue Recognition

Our Condensed Consolidated Statements of Operations include revenue streams from retail sales at our branded retail stores; direct-to-consumer ecommerce sales on our consumer-facing websites; and sales from wholesale channels, which include our business-to-business ecommerce and DTG2Go sales. The table below identifies the amount and percentage of net sales by distribution channel (in thousands):

Th.... M....4b. E...4.4

Six Months Ended March 2023

| | | Three Months Ended | | | | | |
|-------------------------------------|-------------|--------------------|-----------|---------|--------------------|--------------|--|
| | | March 20 |)24 | | March | 2023 | |
| Retail | \$ | 3,729 | 5% | \$ | 3,156 | 3% | |
| Direct-to-consumer ecommerce | | 1,392 | 1% | | 1,163 | 1% | |
| Wholesale | | 73,815 | 94% | 1 | 106,016 | 96% | |
| Net sales | \$ | 78,936 | 100% | \$ 1 | 110,335 | 100% | |
| | | | | - | | | |
| | | | | | | | |
| | | | Six Month | s Ended | | | |
| | · | March 20 | | s Ended | March | 2023 | |
| Retail | \$ | March 20 7,895 | | | March 6,611 | 1 2023 3% | |
| Retail Direct-to-consumer ecommerce | \$ | |)24 | | | | |
| | \$ | 7,895 | 5% | \$ | 6,611 | 3% | |
| Direct-to-consumer ecommerce | \$ \$ | 7,895 2,840 | 5% 2% | \$ | 6,611 2,672 | 3% 1% | |

The table below provides net sales by reportable segment and the percentage of net sales by distribution channel for each reportable segment (in thousands):

| The table below provides het sales by reportable segment and the percentage of | i net sales by dis | tribution chamier | ioi caen reportable seg | sment (in thousands). | |
|--|--------------------|-------------------|-------------------------|-----------------------|-----------|
| | | | Three Months End | ed March 2024 | |
| | | | | Direct-to- | |
| | | | | consumer | |
| | | Net Sales | Retail | ecommerce | Wholesale |
| Delta Group | \$ | 63,401 | 0.0% | 0.2% | 99.8% |
| Salt Life Group | | 15,535 | 23.9% | 8.1% | 68.0% |
| Total | <u>\$</u> | 78,936 | | | |
| | | | Three Months End | ed March 2023 | |
| | | | | Direct-to- | |
| | | | | consumer | |
| | | Net Sales | Retail | ecommerce | Wholesale |
| Delta Group | \$ | 91,344 | 0.0% | 0.2% | 99.8% |
| Salt Life Group | | 18,991 | 16.5% | 5.1% | 78.4% |
| Total | <u>\$</u> | 110,335 | | | |
| | | | Six Months Ended | l March 2024 | |
| | | | | Direct-to- | |
| | | | | consumer | |
| | | Net Sales | Retail | ecommerce | Wholesale |
| Delta Group | \$ | 133,004 | 0.0% | 0.2% | 99.8% |
| Salt Life Group | | 25,865 | 30.4% | 10.0% | 59.6% |
| Total | \$ | 158,869 | | | |
| | | | | | |

| | | | Direct-to- consumer | |
|-----------------|---------------|--------|------------------------|-----------|
| | Net Sales | Retail | ecommerce | Wholesale |
| Delta Group | \$ 188,354 | 0.1% | 0.2% | 99.7% |
| Salt Life Group | 29,276 | 22.3% | 7.8% | 69.9% |
| Total | \$ 217,630 | | | |
| | | | | |

Note E-Inventories

Inventories, net of reserves of \$15.1 million and \$15.8 million as of March 2024 and September 2023, respectively, consisted of the following (in thousands):

| | _ | March 2024 | September 2023 | | |
|-----------------|----|------------|----------------|--|--|
| Raw materials | \$ | 13,181 | \$ 20,262 | | |
| Work in process | | 8,673 | 17,695 | | |
| Finished goods | | 135,040 | 174,408 | | |
| | \$ | 156,894 | \$ 212,365 | | |

Raw materials include finished yarn and direct materials for the Delta Group, undecorated garments for the DTG2Go business, and direct embellishment materials for the Salt Life Group.

Note F-Debt

Credit Facility

On May 10, 2016, we entered into a Fifth Amended and Restated Credit Agreement (as further amended, the "Amended Credit Agreement") with Wells Fargo Bank, National Association ("Wells Fargo"), as Administrative Agent, the Sole Lead Arranger and the Sole Book Runner, and the financial institutions named therein as Lenders, which are Wells Fargo, PNC Bank, and Regions Bank. Our subsidiaries M.J. Soffe, LLC, Culver City Clothing Company (f/k/a Junkfood Clothing Company), Salt Life, LLC, and DTG2Go, LLC (f/k/a Art Gun, LLC) (collectively, the "Borrowers"), are co-borrowers under the Amended Credit Agreement. The Borrowers entered into amendments to the Amended Credit Agreement with Wells Fargo and the other lenders on November 27, 2017, March 9, 2018, October 8, 2018, November 19, 2019, April 27, 2020, August 28, 2020, June 2, 2022, January 3, 2023, February 3, 2023, March 3, 2023, October 6, 2023, December 5, 2023, and December 27, 2023.

On November 19, 2019, the Borrowers entered into a Consent and Fourth Amendment to the Fifth Amended and Restated Credit Agreement with Wells Fargo and the other lenders set forth therein (the "Fourth Amendment"). The Fourth Amendment, among other things, (i) increased the borrowing capacity under the Amended Credit Agreement from \$145 million to \$170 million (subject to borrowing base limitations), (ii) extended the maturity date fromMay 21, 2021 to November 19, 2024, (iii) reduced pricing on the revolver and first-in last-out "FILO" borrowing components by 25 basis points, and (iv) added 25% of the fair value of eligible intellectual property to the borrowing base calculation. In addition, the Fourth Amendment amended the definition of Fixed Charge Coverage Ratio to exclude up to \$10 million of capital expenditures incurred by the Borrowers in connection with the expansion of their distribution facility located within the Town of Clinton, Anderson County, Tennessee.

On April 27, 2020, the Borrowers entered into a Fifth Amendment to the Fifth Amended and Restated Credit Agreement with Wells Fargo Bank (the "Agent") and the other lenders set forth therein (the "Fifth Amendment"). The Fifth Amendment, among other things, amends the financial covenant provisions from the amendment date through September 2020, including effectively lowering the minimum availability thresholds and removing the requirement that our Fixed Charge Coverage Ratio ("FCCR") for the preceding 12-month period must not be less than 1.1 to 1.0. The Fifth Amendment also, among other things, (i) allowed for an additional30 days of aged receivables from customers in the borrowing base through August 1, 2020, (ii) ceased amortization of real estate and machinery and equipment assets in the borrowing base through August 1, 2020, (iii) postponed amortization of trademark assets in the borrowing base untilOctober 4, 2020; (iv) amends the definition of Fixed Charge Coverage Ratio to reference the monthly amortization of the borrowing bases that were amended as part of the Fourth Amendment to the Fifth Amended and Restated Credit Agreement on November 19, 2019, (v) amends the LIBOR rate definition to include a floor rate of 1.0%, and (vi) required weekly reporting of accounts receivable to the Agent through October 3, 2020.

On August 28, 2020, the Borrowers entered into a Sixth Amendment to the Fifth Amended and Restated Credit Agreement with the Agent and the other lenders set forth therein (the "Sixth Amendment"). The Sixth Amendment, among other things, (i) maintained lower minimum availability thresholds from the amendment date through July 3, 2021, (ii) allowed for an additional 30 days of aged receivables from customers in the borrowing base through April 3, 2021, (iii) increased the advance rate to 70% of real estate assets in the borrowing base and commences amortization on October 4, 2020, (iv) ceased amortization of machinery and equipment assets in the borrowing base through April 3, 2021, (vi) postponed amortization of trademark assets in the borrowing base until April 4, 2021, (vi) required the Applicable Margin to be set at Level III through July 3, 2021 and increased the Applicable Margin by 50 basis points across all Levels within the Applicable Margin table for the remaining term of the Amended Credit Agreement, and (vii) required continued weekly reporting of accounts receivable to the Agent through July 3, 2021.

On June 2, 2022, the Borrowers entered into a Seventh Amendment to the Fifth Amended and Restated Credit Agreement with the Agent and the other lenders set forth therein (the "Seventh Amendment"). The Seventh Amendment, among other things, (i) removes LIBOR based borrowing and utilizes SOFR (Secured Overnight Financing Rate) as the primary pricing structure, (ii) amends the pricing structure based on SOFR plus a CSA (Credit Spread Adjustment) defined as 10 bps for 1 month and 15 bps for 3-month tenors, (iii) sets the SOFR floor to0 bps, (iv) reloads the fair market value of real estate and intellectual property within the borrowing base calculation and resets their respective amortization schedules, (v) sets the maturity date to 5 years from the closing date, and (vi) updates the requirement for our FCCR for the preceding12-month period to not be less than 1.0 (previously 1.1).

On January 3, 2023, the Borrowers entered into an Eighth Amendment to the Fifth Amended and Restated Credit Agreement with the Agent and the other lenders set forth therein (the "Eighth Amendment"). The Eighth Amendment essentially clarifies the Amended Credit Agreement's provisions regarding the inclusion of eligible in transit inventory in the borrowing base and amends the definition of Increased Reporting Event to include 12.5% of the lesser of the borrowing base and the maximum revolver amount as opposed to 12.5% of the line cap.

On February 3, 2023, the Borrowers entered into a Ninth Amendment to the Fifth Amended and Restated Credit Agreement with the Agent and the other lenders set forth therein (the "Ninth Amendment"). The Ninth Amendment, among other things, adds an Accommodation Period beginning on the amendment date and continuing through the date following September 30, 2023, upon which Borrowers satisfy minimum availability thresholds and during which: (i) the minimum borrowing availability thresholds applicable to the Amended Credit Agreement are (a) through (and including) April 1, 2023, \$7,500,000, (b) on and after April 2, 2023 through (and including) June 4, 2023, \$9,000,000, (c) on and after June 5, 2023, through the date following September 30, 2023, upon which Borrowers satisfy minimum availability thresholds \$10,000,000; and (d) at all times thereafter, \$0; (ii) the covenant requiring that our FCCR (as defined in our credit agreement) for the precedingl2-month period must not be less than 1.0 if the availability under our credit facility falls below the amounts specified in our credit agreement is suspended; (iii) Borrowers must maintain specified minimum EBITDA levels for trailing three-month periods starting March 4, 2023; (iv) the Applicable Margin with respect to loans under the Amended Credit Agreement is increased by 50 basis points; and (v) a Cash Dominion Trigger Event occurs if availability is less than \$2,000,000.

On March 23, 2023, the Borrowers entered into a Tenth Amendment to the Fifth Amended and Restated Credit Agreement with the Agent and the other lenders set forth therein to account for specified costs and expenses in calculating EBITDA for purposes of the Amended Credit Agreement.

On October 6, 2023, the Borrowers entered into an Eleventh Amendment to the Fifth Amended and Restated Credit Agreement (the "Agreement") with Wells Fargo Bank (the "Agent") and the other lenders set forth therein (the "Eleventh Amendment"). The definitions of capitalized terms, if not so defined herein, may be found in the Agreement or the Eleventh Amendment. The Eleventh Amendment, among other things, extends the Accommodation Period established in the Ninth Amendment to the Agreement through the later of (x) November 4, 2023, and (y) the date upon which the Borrowers show Availability, as well as Average Availability for the preceding thirty (30) consecutive days, equal to or more than the greater of (i)seventeen and one-half percent (17.5%) of the lesser of (A) the Borrowing Base or (B) the Maximum Revolver Amount and (ii) \$25,000,000. The Eleventh Amendment also, among other things, (i) requires the Borrowers to maintain a Fixed Charge Coverage Ratio of 1.00 to 1.00 for the immediately preceding twelve (12) month period as of the fiscal month endingNovember 4, 2023, and continuing with respect to the end of every fiscal month thereafter and (ii) eliminated the minimum EBITDA requirements established in the Ninth Amendment to the Agreement for the month ending September 2, 2023, and thereafter.

On December 5, 2023, the Borrowers entered into a Twelfth Amendment to the Agreement with the Agent and other lenders set forth therein (the "Twelfth Amendment"). The definitions of capitalized terms, if not so defined herein, may be found in the Agreement or the Twelfth Amendment. The Twelfth Amendment, among other things: (i) modifies the Applicable Margin during the period commencing on December 5, 2023, and ending on the date after certain real estate transactions have been consummated in accordance with the terms thereof; (ii) modifies the Availability Block upon consummation of certain real estate transactions and receipt of proceeds there from; (iii) reduces the Maximum Revolver Amount to \$150,000,000; and (iv) provides that commencing with the fiscal month endingDecember 30, 2023, and as of the end of each fiscal month thereafter, if at any time (a) Availability (calculated without giving effect to the Availability Block) is less than \$17,500,000 or (b) a Default or Event of Default exists or has occurred and is continuing, Borrowers will maintain a Fixed Charge Coverage Ratio, measured on a fiscal month-end basis for the immediately preceding 12 consecutive fiscal months, of not less than 1.00 to 1.00.

On December 27, 2023, the Borrowers entered into a Thirteenth Amendment to the Agreement with the Agent and other lenders set forth therein (the "Thirteenth Amendment"). The definitions of capitalized terms, if not so defined herein, may be found in the Agreement or the Thirteenth Amendment. The Thirteenth Amendment (i) modifies the Availability Block such that (a) on and after the Ninth Amendment Date through and including April 1, 2023, it shall be \$7,500,000, (b) on and after April 2, 2023 through and including June 4, 2023, it shall be \$9,000,000, (c) on and after June 5, 2023 through and including December 4, 2023, it shall be \$10,000,000, (d) on and after June 5, 2023 through and including and February 15, 2024, it shall be \$7,000,000, (d) on and after June 19, 2024 through and including and February 15, 2024, it shall be \$8,500,000, and (e) on and after February 16, 2024 and at all times thereafter, it shall be \$10,000,000; (ii) requires that, commencing with the fiscal month ending June 29, 2024, the Company must maintain a Fixed Charge Coverage Ratio for the immediately preceding 12 consecutive fiscal months ofnot less than 1.00 to 1.00 if (a) Availability is less than \$17,500,000 or (b) a Default or Event of Default exists; and (iii) requires that Borrowers maintain specified minimum EBITDA levels measured on a cumulative month-to-date basis through the end of the fiscal month ending March 2, 2024, and for trailing three-month periods starting March 30, 2024. The Thirteenth Amendment also, among other things, removes the requirement that certain real estate transactions be consummated and also removes the occurrence of an Event of Default in the event such transactions are not consummated by certain dates. As of March 2024, we were not in compliance with the applicable minimum EBITDA level for the month-to-date requirement.

At March 2024, the Amended Credit Agreement allowed us to borrow up to \$150 million (subject to borrowing base limitations), including a maximum of \$25 million in letters of credit. Provided that no event of default exists, we have the option to increase the maximum credit to \$200 million (subject to borrowing base limitations), conditioned upon the Administrative Agent's ability to secure additional commitments and customary closing conditions. The Amended Credit Agreement contains a "springing" lockbox arrangement (as defined in ASC 470, Debt) whereby remittances from customers will be forwarded to our general bank account and wilhot reduce the outstanding debt until and unless a specified event or an event of default occurs. The Company became non-compliant during the second quarter, and continues to be non-compliant, with one or more of the financial covenants in our U.S. revolving credit facility, which constitutes a breach of that agreement and an event of default. Such default allows the lenders under that credit facility to declare the principal and all other amounts owed to be immediately due and payable, but our lenders have elected not to do so to date. Thus, the debt under our U.S. revolving credit facility is classified as current.

At March 2024, we had \$95.8 million outstanding under the Amended Credit Agreement at an average interest rate of 9.1%. Our cash on hand combined with the availability under the Amended Credit Agreement totaled \$11.8 million (subject to minimum availability thresholds as referred to above).

Proceeds of the loans made pursuant to the Amended Credit Agreement may be used for permitted acquisitions (as defined in the Amended Credit Agreement), general operating expenses, working capital, other corporate purposes, and to finance credit facility fees and expenses. Pursuant to the terms of the Amended Credit Agreement, we are allowed to make cash dividends and stock repurchases if (i) as of the date of the payment or repurchase and after giving effect to the payment or repurchase, we have availability on that date of not less than 15% of the lesser of the borrowing base or the commitment, and average availability for the30-day period immediately preceding that date of not less than 15% of the lesser of the borrowing base or the commitment; and (ii) the aggregate amount of dividends and stock repurchases afterMay 10, 2016, does not exceed \$10 million plus 50% of our cumulative net income (as defined in the Amended Credit Agreement) from the first day of the third quarter of fiscal year 2016 to the date of determination. Notwithstanding the foregoing, the Amended Credit Agreement currently restricts us from making cash dividends or stock repurchases until the date upon which (a) our availability (as defined in the Amended Credit Agreement) and (b) our average availability (as defined in the Amended Credit Agreement) for the immediately preceding 30 consecutive days, is equal to or more than the greater of (i)17.50% of the lesser of (a) our borrowing base (as defined in the Amended Credit Agreement) or (b) the maximum revolver amount (as defined in the Amended Credit Agreement) and (ii) \$25,000,000 and upon which we provide certification that (x) our FCCR is equal to or greater than 1.00:1.00 for the trailing 12-month period and (y) as of such date, no default (as defined in the Amended Credit Agreement) or event of default exists. For purposes of this definition, availability and average availability will be calculated (x) after giving effect to the Availability Block (as defined in the Amended Credit Agr

Honduran Debt

Since March 2011, we have entered into term loans and a revolving credit facility with Banco Ficohsa, a Honduran bank, to finance both the operations and capital expansion of our Honduran facilities. In December 2020, we entered into a new term loan and revolving credit facility with Banco Ficohsa, both withfive-year terms, and simultaneously settled the prior term loans and revolving credit facility with outstanding balances at the time of settlement of \$1.1 million and \$9.5 million, respectively. In May 2022, we entered into a new term loan with a five-year term with a principal amount of \$3.7 million. Each of these loans are secured by a first-priority lien on the assets of our Honduran operations and are not guaranteed by our U.S. entities. These loans are denominated in U.S. dollars, and the carrying value of the debt approximates its fair value. The revolving credit facility permits us to re-borrow funds up to the amount repaid, subject to certain objective covenants. While we intend to re-borrow funds, subject to those covenants, consistent with ASC 470 we have classified the explicit repayment amounts included within the loan agreement as long-term if due more than a year after March 30, 2024. Therefore, we have classified \$7.0 million as short-term and \$5.7 million as long-term.

El Salvador Debt

In September 2022 we entered into a new term loan with a five-year term with a principal amount of \$3.0 million with Banco Ficohsa, a Panamanian bank, to finance our El Salvador operations. This loan is secured by a first-priority lien on the assets of our El Salvador operations and isnot guaranteed by our U.S. entities. The loan is denominated in U.S. dollars, and the carrying value of the debt approximates its fair value. Information about this loan and the outstanding balance as of March 2024 are listed as part of the long-term debt schedule below.

Additional information about these loans and the outstanding balances and interest rates as of March 2024 is as follows (in thousands):

| | M | arch 2024 |
|--|----|-----------|
| Revolving credit facility with Banco Ficohsa, a Honduran bank, with interest at 9.0%, due August 2025 | \$ | 4,156 |
| Term loan with Banco Ficohsa, a Honduran bank, interest at 9.0%, quarterly installments which began September 2021 and are due through | | |
| December 2025. | | 3,551 |
| Term loan with Banco Ficohsa, a Honduran bank, interest at 8.75%, quarterly installments which began March 2023 and are due through May | | |
| 2027. | | 2,760 |
| Term loan with Banco Ficohsa, a Panamanian bank, interest at the prevailing market rate within the Panamanian Banking Market (interest at 9.8% | | |
| on March 2024), monthly installments which began October 2022 and are due through August 2027. | | 2,251 |

Note G-Selling, General and Administrative Expense

We include in selling, general and administrative ("SG&A") expenses the costs incurred subsequent to the receipt of finished goods at our distribution facilities, such as the cost of stocking, warehousing, picking, packing, and shipping goods for delivery to our customers. Distribution costs included in SG&A expenses totaled \$5.2 million and \$5.7 million for the March 2024 and March 2023 quarters, respectively. For the six-month periods ended March 2024 and 2023, distribution costs included in SG&A expenses were \$10.1 million and \$11.2 million, respectively. In addition, SG&A expenses include costs related to sales associates, administrative personnel, advertising and marketing expenses, retail store build-outs, and other general and administrative expenses.

Note H-Stock-Based Compensation

On February 6, 2020, our shareholders approved the Delta Apparel, Inc. 2020 Stock Plan ("2020 Stock Plan") to replace the 2010 Stock Plan, which was previously reapproved by our shareholders on February 4, 2015, and was scheduled to expire by its terms on September 14, 2020. The purpose of the 2020 Stock Plan is to continue to give our Board of Directors and its Compensation Committee the ability to offer a variety of compensatory awards designed to enhance the Company's long-term success by encouraging stock ownership among its executives, key employees and directors. Under the 2020 Stock Plan, the Compensation Committee of our Board of Directors has the authority to determine the employees and directors to whom awards may be granted, and the size and type of each award and manner in which such awards will vest. The awards available under the plan consist of stock options, stock appreciation rights, restricted stock, restricted stock units, performance stock, stock performance units, and other stock and cash awards. While employed by the Company or serving as a director, unvested awards become fully vested under certain circumstances as defined in the 2020 Stock Plan. Such circumstances include, but are not limited to, the participant's death or disability. The Compensation Committee is authorized to establish the terms and conditions of awards granted under the 2020 Stock Plan, to establish, amend and rescind any rules and regulations relating to the 2020 Stock Plan, and to make any other determinations that it deems necessary. Similar to the 2010 Stock Plan, the 2020 Stock Plan limits the number of shares that may be covered by awards to any participant in a given calendar year and also limits the aggregate awards of restricted stock units, performance units or other awards under the 2020 Stock Plan. On August 2, 2023, out generally issued from treasury stock upon the vesting of the restricted stock units, performance units or other awards under the 2020 Stock Plan that requires that all equire awards grante

Compensation expense is recorded within SG&A in our Condensed Consolidated Statements of Operations over the vesting periods. During the March 2024 and March 2023 quarters, we recognized \$0.1 million and 0.4 million, respectively, in stock-based compensation expense. For the six-month periods ended March 2024 and March 2023, we recognized \$0.7 million and \$1.0 million, respectively, in stock-based compensation expense. Associated with the compensation cost are income tax benefits recognized of \$33 thousand and \$0.2 million, respectively, for each of the three months ended March 2024 and March 2023. Income tax benefits of \$0.2 million and \$0.3 million, respectively, were recognized for each of the six months ended March 2024 and March 2023.

During the December 2023 quarter, restricted stock units representing 70,150 shares of our common stock were issued and are scheduled to vest with the filing of our Annual Report on Form 10-K for the fiscal year endedSeptember 2025. Of these restricted stock units, one-half are payable in common stock andone-half are payable in cash. There were no restricted stock units issued during theMarch 2024 quarter.

During the December 2023 quarter, performance stock units representing 70,150 shares of our common stock were issued and are scheduled to vest with the filing of our Annual Report on Form 10-K for the fiscal year endedSeptember 2025. Of these performance stock units, one-half are payable in common stock andone-half are payable in cash. There were no performance stock units issued during the March 2024 quarter.

During the December 2023 quarter, restricted stock units representing 67,063 shares of our common stock vested with the filing of our Annual Report on Forml 0-K for fiscal 2023 and were issued in accordance with their respective agreements. Of these vested awards, all were payable in common stock. There weren restricted stock units issued in the March 2024 quarter.

During the December 2023 quarter, performance stock units representing 34,812 shares of our common stock were forfeited due to the Company's failure to meet certain threshold requirements. During the March 2024 quarter, restricted stock units representing 1,200 shares of our common stock and performance stock units representing 1,200 shares of our common stock were forfeited due to employee resignation.

As of March 2024, there was \$1.0 million of total unrecognized compensation cost related to unvested awards granted under the 2020 Stock Plan. This cost is expected to be recognized over a period of 1.7 years.

Note I—Purchase Contracts

We have entered into agreements, and have fixed prices, to purchase yarn, finished fabric, and finished apparel and headwear products. At March 2024, minimum payments under these contracts were as follows (in thousands):

| Yarn | \$ 13,361 |
|------------------------|--------------|
| Finished fabric | 2,905 |
| Finished products | 8,779 |
| Total inventories, net | \$ 25,045 |

Note J—Business Segments

Our operations are managed and reported in two segments, Delta Group and Salt Life Group, which reflect the manner in which the business is managed and results are reviewed by the Chief Executive Officer, who is our chief operating decision maker.

The Delta Group is comprised of the following business units, which are primarily focused on core activewear styles:DTG2Go and Delta Activewear.

DTG2Go is a market leader in the on-demand, direct-to-garment digital print and fulfillment industry, bringing technology and innovation to the supply chains of our many customers. Our 'On-Demand DC' digital solution provides retailers and brands with immediate access to utilize DTG2Go's broad network of print and fulfillment facilities, while offering the scalability to integrate digital fulfillment within the customer's own distribution facilities. We use highly-automated factory processes and our proprietary software to deliver on-demand, digitally printed apparel direct to consumers on behalf of our customers. Via our fulfillment facilities throughout the United States, DTG2Go offers a robust digital supply chain, shipping custom graphic products within 24 to 48 hours to consumers in the United States and to many countries worldwide.DTG2Go has made significant investments in its "digital-first" retail model providing digital graphic prints that meet the high-quality standards required for brands, retailers and intellectual property holders. In fiscal year 2023, we continued to invest in our proprietary software and research and development initiatives related to the setups, formulas and processes needed to serve our customers. Through integration with Delta Activewear, DTG2Go also services the eRetailer, ad-specialty, promotional and screen print marketplaces, among others.

Delta Activewear is a preferred supplier of activewear apparel to direct-to-retail and wholesale markets. In connection with an ongoing review of its Delta Activewear business, the Company recently decided to reduce the scope and complexity of that business and allocate available capital and resources to only two of its three primary customer channels. Delta Activewear will no longer emphasize the Global Brands channel and instead re-organize aroundtwo key customer channels – Delta Direct and Retail Direct – that are distinct in their go-to-market strategies and how their respective customer bases source their various apparel needs. Our Delta Direct channel services the screen print, promotional, and eRetailer markets as well as retail licensing customers that sell through to many mid-tier and mass market retailers. Delta Direct products include a broad portfolio of apparel and accessories under the Delta, Delta Platinum, and Soffe brands. Our fashion basics line includes our Platinum Collection, which offers fresh, fashionable silhouettes with a luxurious look and feel, as well as versatile fleece offerings. We offer innovative apparel products including the Delta Dri line of performance shirts built with moisture-wicking material to keep athletes dry and comfortable; ringspun garments with superior comfort, style and durability; and Delta Soft, a collection with an incredible feel and price. We also offer our heritage, mid- and heavier-weight Delta Pro Weight® and Magnum Weight® tee shirts. The iconic Soffe brand offers activewear for spirit makers and record breakers and is widely known for the original "cheer short" with the signature roll-down waistband. Soffe carries a wide range of activewear for the entire family. Soffe's heritage is anchored in the military and its men's assortment features the tagline "anchored in the military, grounded in training". Our Soffe products are also available direct to consumers at www.soffe.com.

Our Retail Direct channel serves brick and mortar and online retailers by providing our portfolio of Delta, Delta Platinum, and Soffe products directly to the retail locations and ecommerce fulfillment centers of a diversified customer base including sporting goods and outdoor retailers, specialty and resort shops, farm and fleet stores, department stores, and mid-tier retailers.

As a key element of the integrated Delta Group segment, each of Activewear's primary channels offer a seamless solution for small-run decoration needs with on-demand digital print services, powered by DTG2Go.

Salt Life is an authentic, aspirational lifestyle brand that represents a passion for the ocean, the salt air, and, more importantly, a way of life and all it offers, from surfing, fishing, and diving to beach fun and sun-soaked relaxation. Our apparel takes you from the boat to the beach and is constantly evolving to fit our customers' needs. The Salt Life brand combines function and fashion with a tailored fit for the active lifestyles of those that "live the Salt Life." With increased worldwide appeal, Salt Life has continued to provide the cotton graphic tees and logo decals that originally drove awareness for the brand and also expanded into performance apparel, swimwear, board shorts, sunglasses, bags, and accessories.

Our Salt Life business is organized around three Salt Life omnichannel markets - wholesale, ecommerce, and branded retail stores - that are distinct in their go-to-market strategies and how their respective customer bases source their various apparel needs. Salt Life's wholesale channel allows consumers to seamlessly experience the Salt Life brand through one of our retail partners, which include surf shops, specialty stores, department stores, and outdoor merchants. Salt Life's ecommerce channel allows customers to purchase merchandise by accessing our Salt Life ecommerce site at www.saltlife.com. Salt Life's branded retail store channel allows customers to purchase merchandise at retail stores owned and operated by Salt Life. Salt Life's branded retail store footprint now includes 28 locations spanning across the U.S. coastline from Southern California to Key West and up the eastern seaboard to New York.

Our chief operating decision maker and management evaluate performance and allocate resources based on profit or loss from operations before interest, income taxes and special charges ("segment operating earnings"). Our segment operating earnings may not be comparable to similarly titled measures used by other companies. The accounting policies of our reportable segments are the same as those described in Note 2 in our Annual Report on Form 10-K for fiscal 2023, filed with the SEC. Intercompany transfers between operating segments are transacted at cost and have been eliminated within the segment amounts shown in the following table (in thousands):

| | Three Months Ended | | | | Six Months Ended | | | ded |
|----------------------------------|--------------------|----------|------------|---------|------------------|----------|----|-----------|
| | March 2024 | | March 2023 | | March 2024 | | M | arch 2023 |
| Segment net sales: | | | | | | | | |
| Delta Group | \$ | 63,401 | \$ | 91,344 | \$ | 133,004 | \$ | 188,354 |
| Salt Life Group | | 15,535 | | 18,991 | | 25,865 | | 29,276 |
| Total net sales | \$ | 78,936 | \$ | 110,335 | \$ | 158,869 | \$ | 217,630 |
| Segment operating (loss) income: | | | | | | | | |
| Delta Group | \$ | (22,350) | \$ | (7,487) | \$ | (21,860) | \$ | (7,363) |
| Salt Life Group | | 197 | | 4,649 | | (1,933) | | 4,866 |
| Total segment operating loss | \$ | (22,153) | \$ | (2,838) | \$ | (23,793) | \$ | (2,497) |

The following table reconciles the segment operating loss to the consolidated earnings before benefit from income taxes (in thousands):

| | Three Months Ended | | | | | Six Months Ended | | |
|--|--------------------|------------|----|------------|----|------------------|----|----------|
| | Ma | March 2024 | | March 2023 | | March 2024 | | rch 2023 |
| Segment operating loss | \$ | (22,153) | \$ | (2,838) | \$ | (23,793) | \$ | (2,497) |
| Unallocated corporate expenses | | 2,283 | | 2,516 | | 5,591 | | 5,483 |
| Unallocated interest expense | | 3,471 | | 3,723 | | 7,047 | | 6,613 |
| Consolidated loss before provision for (benefit from) income taxes | \$ | (27,907) | \$ | (9,077) | \$ | (36,431) | \$ | (14,593) |

| | As of | | | | |
|--------------------------|---------------|-----|----------------|--|--|
| | March 2024 | Sep | September 2023 | | |
| Total assets by segment: | | | | | |
| Delta Group | \$ 262,906 | \$ | 345,965 | | |
| Salt Life Group | 98,673 | | 97,934 | | |
| Corporate | 4,320 | | 11,339 | | |
| Total assets | \$ 365,899 | \$ | 455,238 | | |

Note K-Income Taxes

The Tax Cuts and Jobs Act of 2017 (the "2017 Tax Legislation") was enacted on December 22, 2017, and significantly revised the U.S. corporate income tax code by, among other things, lowering federal corporate income tax rates, implementing a modified territorial tax system and imposing a repatriation tax ("transition tax") on deemed repatriated cumulative earnings of foreign subsidiaries which will be paid over eight years. In addition, new taxes were imposed related to foreign income, including a tax on global intangible low-taxed income ("GILTI") as well as a limitation on the deduction for business interest expense ("Section 163(j)"). GILTI is the excess of the shareholder's net controlled foreign corporations ("CFC") net tested income over the net deemed tangible income. The Section 163(j) limitation does not allow the amount of deductible interest to exceed the sum of the taxpayer's business interest income or 30% of the taxpayer's adjusted taxable income. We have included in our calculation of our effective tax rate the estimated impact of GILTI and Section 163(j), which were effective for us beginning fiscal year2019. We have elected to account for the tax on GILTI as a period cost and, therefore, do not record deferred taxes related to GILTI on our foreign subsidiaries.

In assessing the realizability of deferred tax assets, management considers whether it is more likely thannot that all or some portion of the deferred tax assets willnot be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. During the current quarter, the Company established a valuation allowance of \$8.4 million on its previously recorded deferred tax assets.

Our effective income tax rate on operations for thesix months ended March 2024 was (23.1%) compared to a rate of 27.5% in the same period of the prior year, and an effective rate of 23.8% for fiscal year 2023. The change in the effective rate relative to prior periods is primarily related to the recording of a valuation allowance on the deferred tax assets and the losses generated.

Note L-Fair Value Measurements

ASC 820, Fair Value Measurements and Disclosures ("ASC 820"), defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Assets and liabilities measured at fair value are grouped in three levels. The levels prioritize the inputs used to measure the fair value of the assets or liabilities. These levels are:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- <u>Level 2</u> Inputs other than quoted prices that are observable for assets and liabilities, either directly or indirectly. These inputs include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are less active.
- <u>Level 3</u> Unobservable inputs that are supported by little orno market activity for assets or liabilities and includes certain pricing models, discounted cash flow methodologies and similar techniques.

At March 2024 and September 2023, book value for fixed rate debt approximates fair value based on quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities (a Level 2 fair value measurement).

Note M-Legal Proceedings

At times, we are party to various legal claims, actions and complaints. We currently believe that, as a result of legal defenses, insurance arrangements, and indemnification provisions with parties believed to be financially capable, such actions should not have a material adverse effect on our operations, financial condition, or liquidity.

Note N-Repurchase of Common Stock

As of September 28, 2019, our Board of Directors authorized management to use up to \$60.0 million to repurchase stock in open market transactions under our Stock Repurchase Program. We did not purchase any shares of our common stock during the March 2024 quarter. Through March 2024, we have purchased 3,735,114 shares of our common stock for an aggregate of \$56.4 million under our Stock Repurchase Program since its inception. All purchases were made at the discretion of management and pursuant to the safe harbor provisions of SEC Rule 10b-18. As of March 2024, \$3.6 million remained available for future purchases under our Stock Repurchase Program, which does not have an expiration date.

Note O-Goodwill and Intangible Assets

Components of intangible assets consist of the following (in thousands):

| | | March 2024 September 2023 | | | | | | | | | | | |
|--|----|---------------------------|----------|--|----|--------------------------|----|---------------------------|-----|--|----|-------------------------|-----------------------|
| | | Cost | | cumulated pairment Losses | N | et Value | | Cost | | cumulated npairment Losses | N | et Value | Economic Life |
| | _ | 0000 | | 200000 | | | | Cost | | 200000 | | | |
| Goodwill: | | | | | | | | | | | | | |
| Delta Group | \$ | 18,592 | \$ | (18,592) | \$ | - | \$ | 18,592 | \$ | (9,812) | \$ | 8,780 | N/A |
| Salt Life Group | | 19,917 | | - | | 19,917 | | 19,917 | | - | | 19,917 | N/A |
| Total goodwill, net | \$ | 38,509 | \$ | (18,592) | \$ | 19,917 | \$ | 38,509 | \$ | (9,812) | \$ | 28,697 | |
| <i>y</i> | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | M | arch 2024 | | | | | Sep | tember 2023 | | | |
| | _ | Cost | A | arch 2024 ccumulated nortization | N | Net Value | _ | Cost | A | tember 2023 ccumulated mortization | 1 | Net Value | |
| Intangibles: | | Cost | A | cumulated | N | Net Value | | Cost | A | ccumulated |] | Net Value | |
| Intangibles: Tradename/trademarks | \$ | Cost 16,000 | A | cumulated | | Net Value | \$ | Cost 16,000 | A | ccumulated | | Net Value | 20 – 30 yrs |
| | \$ | | Aı Aı | cumulated nortization | | | \$ | | A | ccumulated mortization | | | 20 – 30 yrs 10 yrs |
| Tradename/trademarks | \$ | 16,000 | Aı Aı | ccumulated mortization (5,650) | | 10,350 | \$ | 16,000 | A | ccumulated mortization (5,384) | | 10,616 | • |
| Tradename/trademarks Customer relationships | \$ | 16,000 7,400 | Aı Aı | (5,650) (4,323) | | 10,350 3,077 | \$ | 16,000 7,400 | A | (5,384) (3,953) | | 10,616 3,447 | 10 yrs |
| Tradename/trademarks Customer relationships Technology | \$ | 16,000 7,400 10,083 | Aı Aı | (5,650) (4,323) (3,959) | | 10,350 3,077 6,124 | \$ | 16,000 7,400 10,083 | A | (5,384) (3,953) (3,509) | | 10,616 3,447 6574 | 10 yrs 10 yrs |

Goodwill represents the acquired goodwill net of the cumulative impairment losses recorded in fiscal years2024, 2023 and 2011 of \$8.8 million, \$9.2 million and \$0.6 million, respectively.

In the second quarter of fiscal year 2024, the Company recorded a goodwill impairment charge of \$8.8 million associated with the DTG2Go reporting unit. This impairment resulted from an interim assessment of DTG2Go goodwill, which we were required to perform in thesecond quarter of fiscal year 2024 due to the adverse impact of market conditions on our current year profitability and estimated future business results and cash flows, as well as the significant decrease in our market capitalization because of a sustained decline in our common stock price. In order to determine the fair value of the DTG2Go reporting unit, we utilized discounted cash flow methodology to determine the present value of future discounted cash flows.

Depending on the type of intangible assets, amortization is recorded under cost of goods sold or SG&A expenses. Amortization expense for intangible assets was \$0.6 million for both the March 2024 and March 2023 quarters. Amortization expense for intangible assets was \$1.1 million and \$1.2 million, respectively, for the six months ended March 2024 and March 2023. Amortization expense is estimated to be approximately \$2.3 million for the year ending September 2024, approximately \$2.2 million for the years ending September 2025 and 2026, approximately \$2.0 million for the year ending September 2027, and approximately \$1.5 million for the year ending September 2028.

Note P-Sale-Leaseback Transaction

On December 28, 2023, the Company completed a sale-leaseback agreement providing for the sale and long-term leaseback of the Company's approximately 25-acre property in Knoxville, Tennessee area with approximately 164,000 square feet of distribution space utilized in the Company's Delta Activewear business. The sales price for the Knoxville, Tennessee area property was \$6.5 million and the Company recorded a gain on sale of \$5.4 million. The Company utilized the net proceeds to repay outstanding borrowings under its U.S. asset-based revolving credit facility. The Company plans to continue operations at the Knoxville, Tennessee area property uninterrupted and entered into a lease agreement with the buyer with an initial term of 6 years.

Note Q-Subsequent Events

In May 2024, the Company received notice that the largest customer on DTG2Go's digital first model no longer intends to source production from this platform. Accordingly, impairment indicators may exist for long-lived assets. We are unable to estimate the amount of any potential impairment to be recorded in the third quarter of fiscal 2024, as the Company is still evaluating the potential impact of the loss of the customer on forecasts of current and future years business performance.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Business Outlook

We saw signs of improving demand for activewear during our second quarter, but the prolonged industry slump beginning over 18 months ago continued to impact our operations and production levels. Managing liquidity and maintaining access to capital remain our highest priorities and our team has continued to execute well on initiatives to improve our balance sheet during the quarter. Our debt and inventory levels were both down favorably more than 35% year-over-year. During the quarter we made additional progress in improving the cost structure of our Delta Group segment. The wind-down of our manufacturing operations in Mexico concluded as planned and we made the strategic decision to refocus our Delta Activewear business on its Delta Direct and Retail Direct channels. We will no longer emphasize Delta Activewear's Global Brands channel going forward and are currently exploring the sale of our El Salvador manufacturing operations servicing that channel. This strategic transition is expected to reduce the production complexity in our business and allow us to further consolidate our vertical offshore platform within our multi-facility footprint in Honduras.

With the first half of our fiscal year more challenging than originally anticipated, we are keenly focused on managing our working capital and costs and made significant adjustments to our strategies during the quarter that we believed were necessary to adapt to the realities of our market and operating environments. We also continue to explore the potential sale of our Salt Life business, the sale-leaseback of our Fayetteville, North Carolina campus as well as other initiatives, and will continue to evaluate our strategic options with the best interests of our shareholders and other stakeholders foremost in mind.

Results of Operations

Financial results included herein have been presented on a generally accepted accounting principles ("GAAP") basis and, in certain limited instances, we have presented our financial results on a GAAP and non-GAAP ("adjusted") basis, which is further described in the sections entitled "Non-GAAP Financial Measures."

Net sales were \$78.9 million in the second quarter of fiscal 2024 compared to prior year second quarter net sales of \$110.3 million.

Net sales in the Delta Group segment were \$63.4 million in the second quarter of fiscal 2024 compared to \$91.3 million in the prior year second quarter.

Net sales in the Salt Life Group segment for the second quarter of fiscal 2024 were \$15.5 million, down \$3.5 million as compared to the prior year second quarter, with growth in direct-to-consumer sales offset by lower wholesale sales.

Gross margins were 4.3% for the second quarter of fiscal 2024 compared to 14.7% in the prior year second quarter and driven primarily by lower production volumes and costs incurred in connection with production curtailments (collectively, "Production Curtailment Costs"). Adjusting for these Production Curtailment Costs, second quarter gross margins were 14.4%.

Delta Group segment gross margins were (6.3)% for the second quarter of fiscal 2024 compared to 5.5% in the prior year second quarter. Adjusting for the Production Curtailment Costs, gross margins were 6.3%.

Salt Life Group segment gross margins were 47.5% in the second quarter of fiscal 2024 compared to 59.0% in the prior year second quarter, with the decrease driven in large part from price discounting activity as well as mix of sales.

Selling, general, and administrative expenses ("SG&A") declined from \$19.3 million in the prior year period to \$18.0 million in the second quarter of fiscal 2024. SG&A as a percentage of sales increased over the prior year due primarily to lower net sales as compared to the prior year.

Other expense of \$4.9 million for the first six months of fiscal 2024 includes \$8.8 million in goodwill impairment charges (the "Goodwill Impairment Charge"), \$1.7 million in restructuring charges to better align our offshore manufacturing cost structure (the "Restructuring Costs") offset by a \$5.4 million gain on the sale of the Company's Knoxville, Tennessee area facility offset by costs incurred. Other income for the first six months of fiscal 2023 included a discrete gain of \$2.5 million from the settlement of a commercial litigation matter recorded in the first quarter of fiscal 2023 which was offset by the above-referenced costs incurred to better align our offshore manufacturing cost structure with market demand as well as expense in our DTG2Go business as we shifted the digital production capacity from our legacy, single-purpose Clearwater, Florida facility into our national footprint of dual-purpose facilities. Additionally, both periods include profits related to our Honduran equity method investment.

Operating loss in the second quarter of fiscal 2024 was \$24.4 million, or (30.9%) of sales, compared to the prior year second fiscal quarter's operating loss of \$5.3 million, or (4.9%) of sales. However, excluding the Production Curtailment Costs, Restructuring Costs, and the Goodwill Impairment Charge, second quarter adjusted operating loss was \$6.0 million, or (7.6%) of sales.

Delta Group segment operating loss was \$22.4 million, or (35.3%) of sales in the second fiscal quarter of 2024 compared to an operating loss of \$7.5 million in the prior year period. However, excluding the Production Curtailment Costs and Restructuring Costs, Delta Group segment adjusted operating loss was \$3.9 million, or (6.1%) of sales.

The Salt Life Group segment achieved operating income of \$0.2 million in the second fiscal quarter of 2024, or 1.3% of net sales, compared to prior year period net operating income of \$4.6 million, or 24.5% of sales.

EBITDA for the second quarter was \$(20.9) million. Adjusted for the Production Curtailment Costs, Restructuring Costs and Goodwill Impairment Charge, second quarter EBITDA was \$(2.4) million. Delta Group segment EBITDA for the quarter was \$(19.4) million. Adjusted for the Production Curtailment, Restructuring Costs and the Goodwill Impairment Charge, Delta Group segment EBITDA was \$(1.0) million. Salt Life Group segment EBITDA was \$744 thousand.

Net interest expense for the second quarters of fiscal years 2024 and 2023 was \$3.5 million and \$3.7 million, respectively. The decrease in interest expense over the prior year period is primarily due to lower borrowings partially offset by an increase in interest rates. Net interest expense for the six-month March-ending periods of fiscal years 2024 and 2023 was \$7.0 million and \$6.6 million, respectively. The increase in interest expense over the prior year period is primarily due to higher interest rates partially offset by lower average borrowings in the current period.

Our effective tax rate on operations for the six-month period ended March 2024 was (23.1%). This compares to an effective tax rate of 27.5% for the same period in the prior year and 23.8% for the full fiscal year 2023. The change in the effective tax rate relative to prior periods is primarily related to the recording of a valuation allowance on the deferred tax assets and the losses generated. See Note K - Income taxes for more details.

Net loss attributable to shareholders for the second fiscal quarter of 2024 was \$36.3 million, or (\$5.15) per share, compared to net loss of \$7.0 million, or (\$1.00) per share, in the prior year period. Excluding the Production Curtailment, Restructuring Costs and Goodwill Impairment Charge, second quarter adjusted net loss was \$17.8 million, or (\$2.53) per diluted share. Net loss attributable to shareholders for the first six months of fiscal 2024 was \$44.8 million, or (\$6.38) per share, compared to net loss of \$10.6 million, or (\$1.51) per share, in the prior year period. Excluding the Production Curtailment, Restructuring Costs and Goodwill Impairment Charge, the adjusted net loss for the first six months of fiscal 2024 was \$24.2 million, or (\$3.44) per diluted share.

Accounts receivable, net, were \$35.2 million at March 2024, compared to \$45.1 million as of September 2023. Days sales outstanding ("DSO") as of March 2024 were 39 days compared to 46 days at September 2023.

Net inventory as of March 2024 was \$156.9 million, a decrease of \$55.5 million from September 2023. The inventory value is lower than the prior second quarter and fiscal year end as a result of a decrease in units on hand.

Total net debt, including capital lease financing and cash on hand, was \$126.2 million at March 2024, a decrease of \$39.1 million from September 2023 due to the Company's effort to reduce working capital in the business. Cash on hand and availability under our U.S. revolving credit facility totaled \$11.8 million at March 2024.

Non-GAAP Financial Measures

We provide all information required in accordance with U.S. GAAP, but we believe that evaluating our ongoing operating results may be difficult if limited to reviewing only U.S. GAAP financial measures. In an effort to provide investors with additional information regarding our results, we also provide non-GAAP information that management believes is useful to investors. We discuss gross margins, operating income and net income performance measures that are, for comparison purposes, adjusted to eliminate items or results stemming from discrete events. We also discuss earnings before interest, taxes, depreciation and amortization ("EBITDA") and adjusted EBITDA. We do this because management uses these measures in evaluating our underlying performance on a consistent basis across periods. We also believe these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of our ongoing performance. These non-GAAP measures have limitations as analytical tools, and securities analysts, investors and other interested parties should not consider any of these non-GAAP measures in isolation or as a substitute for analysis or our results as reported under U.S. GAAP. These non-GAAP measures may not be comparable to similarly titled measures used by other companies.

Reconciliation of GAAP gross margins to non-GAAP gross margins, GAAP operating income to non-GAAP operating income, GAAP net income to non-GAAP entincome, GAAP net income to non-GAAP elements. GAAP net income to non-GAAP adjusted EBITDA, and GAAP operating income to non-GAAP elements. SaaP adjusted EBITDA are presented below. A description of the amounts excluded on a non-GAAP basis are provided in conjunction with the below information. Non-GAAP gross margin, non-GAAP operating income, non-GAAP net income, non-GAAP eBITDA, and non-GAAP adjusted EBITDA should be evaluated in light of the Company's financial statements prepared in accordance with GAAP.

Reconciliation of GAAP Measures Gross Margin, Operating Loss and Net Loss to Non-GAAP Measures Adjusted Gross Margin, Adjusted Operating Loss, and Adjusted Net Loss
Unaudited
(in thousands)

| | Three Months Ended | | | | Six Months Ended | | | |
|----------------------------------|--------------------|----------|------------|---------|------------------|----------|------------|----------|
| | March 2024 | | March 2023 | | March 2024 | | March 2023 | |
| | | | | | | | | |
| Gross Margin | \$ | 3,356 | \$ | 16,209 | \$ | 12,102 | \$ | 29,832 |
| Production Curtailment Costs (1) | | 8,027 | | 879 | | 9,375 | | 4,249 |
| Adjusted Gross Margin | \$ | 11,383 | \$ | 17,088 | \$ | 21,477 | \$ | 34,081 |
| Percent of Sales | | 14.4% | | 15.5% | | 13.5% | | 15.7% |
| Operating Loss | S | (24,436) | \$ | (5,354) | \$ | (29,384) | \$ | (7,980) |
| Production Curtailment Costs (1) | Ψ | 8,027 | Ψ | 879 | Ψ | 9,375 | Ψ | 4,249 |
| Restructuring Costs (2) | | 1,664 | | 813 | | 2,477 | | 813 |
| Goodwill Impairment Charges (3) | | 8,780 | | - | | 8,780 | | - |
| Adjusted Operating Loss | \$ | (5,965) | \$ | (3,662) | \$ | (8,752) | \$ | (2,918) |
| Net Loss | \$ | (36,294) | \$ | (6,992) | \$ | (44,822) | \$ | (10,557) |
| Production Curtailment Costs (1) | | 8,027 | | 879 | | 9,375 | | 4,249 |
| Restructuring Costs (2) | | 1,664 | | 813 | | 2,477 | | 813 |
| Goodwill Impairment Charges (3) | | 8,780 | | - | | 8,780 | | - |
| Tax Impact | | 9 | | (387) | | 12 | | (1,392) |
| Adjusted Net Loss | \$ | (17,814) | \$ | (5,687) | \$ | (24,178) | \$ | (6,887) |

Reconciliation of GAAP Measures Delta Group Segment Gross Margin and Delta Group Segment Operating Income to Non-GAAP Measures Delta Group Segment Adjusted Gross Margin and Delta Group Segment Adjusted Operating Income Unaudited (in thousands)

| | Three Months Ended | | | | Six Months Ended | | | |
|----------------------------------|--------------------|----------|------------|---------|------------------|----------|----|-----------|
| | March 2024 | | March 2024 | | March 2024 | | Ma | arch 2023 |
| | | | | | | | | |
| Gross Margin | \$ | (4,017) | \$ | 5,000 | \$ | 40 | \$ | 12,759 |
| Production Curtailment Costs (1) | | 8,027 | | 879 | | 9,375 | | 4,249 |
| Adjusted Gross Margin | \$ | 4,010 | \$ | 5,879 | \$ | 9,415 | \$ | 17,008 |
| Percent of Sales | | 6.3% | | 6.4% | | 7.1% | | 9.0% |
| | | | | | | | | |
| Operating Loss | \$ | (22.350) | \$ | (7,487) | \$ | (21,860) | \$ | (7,363) |
| Production Curtailment Costs (1) | | 8,027 | | 879 | | 9,375 | | 4,249 |
| Restructuring Costs (2) | | 1,664 | | 813 | | 2,477 | | 813 |
| Goodwill Impairment Charges (3) | | 8,780 | | - | | 8,780 | | - |
| Adjusted Operating Loss | \$ | (3,879) | \$ | (5,795) | \$ | (1,228) | \$ | (2,301) |
| Percent of Sales | | (6.1%) | | (6.3%) | | (0.1%) | | (1.2%) |

Reconciliation of GAAP Measure Net Loss to Non-GAAP Measures Earnings Before Interest Taxes Depreciation and Amortization ("EBITDA"), Adjusted Net Loss and Adjusted EBITDA
Unaudited
(in thousands)

| | <u>_</u> | Three Months Ended March 2024 | Si | x Months Ended March 2024 |
|---|----------|-------------------------------|----|------------------------------|
| Net Loss | S | (36,294) | \$ | (44,822) |
| Interest Expense, Net | Ψ | 3,471 | Ψ | 7,047 |
| Provision For Income Taxes | | 8,393 | | 8,403 |
| Delta Group Segment Depreciation and Amortization | | 2,916 | | 5,957 |
| Salt Life Group Segment Depreciation and Amortization | | 547 | | 1,081 |
| Unallocated Depreciation and Amortization | | 57 | | 115 |
| EBITDA | \$ | (20,910) | \$ | (22,219) |
| | | | | |
| Production Curtailment Costs (1) | | 8,027 | | 9,375 |
| Restructuring Costs (2) | | 1,664 | | 2,477 |
| Goodwill Impairment Charges (3) | | 8,780 | | 8,780 |
| Tax Impact | | 9 | | 12 |
| Adjusted Net Loss | \$ | (17,814) | \$ | (24,178) |
| Interest Expense, Net | | 3,471 | | 7,047 |
| Provision For Income Taxes | | 8,384 | | 8,391 |
| Delta Group Segment Depreciation and Amortization | | 2,916 | | 5,957 |
| Salt Life Group Segment Depreciation and Amortization | | 547 | | 1,081 |
| Unallocated Depreciation and Amortization | <u> </u> | 57 | | 115 |
| Adjusted EBITDA | \$ | (2,439) | \$ | (1,587) |

Reconciliation of GAAP Measure Delta Group Segment Operating Loss to Non-GAAP Measures Delta Group Segment EBITDA, Adjusted Delta Group Segment Operating Loss, and Adjusted Delta Group Segment EBITDA Unaudited (in thousands)

| | = | Three Months Ended March 2024 | Six Months Ended March 2024 | | |
|---|-----------|-------------------------------|--------------------------------|----------|--|
| Delta Group Segment Operating Loss | \$ | (22,350) | \$ | (21,860) | |
| Delta Group Segment Depreciation and Amortization | | 2,916 | | 5,957 | |
| Delta Group Segment EBITDA | \$ | (19,434) | \$ | (15,903) | |
| Production Curtailment Costs (1) | | 8.027 | | 9,375 | |
| Restructuring Costs (2) | | 1,664 | | 2,477 | |
| Goodwill Impairment Charges (3) | | 8,780 | | 8,780 | |
| | | | | | |
| Adjusted Delta Group Segment Operating Loss | \$ | (3,879) | \$ | (1,228) | |
| Delta Group Segment Depreciation and Amortization | | 2,916 | | 5,957 | |
| Adjusted Delta Group Segment EBITDA | <u>\$</u> | (963) | \$ | 4,729 | |
| 18 | | | | | |

Reconciliation of GAAP Measure Salt Life Group Segment Operating Income (Loss) to Non-GAAP Measure Salt Life Group Segment EBITDA Unaudited (in thousands)

| | | Three Months Ended March 2024 | | Six Months Ended |
|---|----|-------------------------------|----|------------------|
| | | | | March 2024 |
| | | | | |
| Salt Life Group Segment Operating Loss | \$ | 197 | \$ | (1,933) |
| Salt Life Group Segment Depreciation and Amortization | | 547 | | 1,081 |
| Salt Life Group Segment EBITDA | \$ | 744 | \$ | (852) |

- (1) Production Curtailment Costs consist of unabsorbed fixed costs, temporary unemployment benefit payments, and other expense items resulting from the Company's decision to reduce production levels.
- (2) Restructuring Costs consist of employee severance benefits paid in connection with the transition of our more expensive Mexico manufacturing capacity to our more efficient Central America manufacturing platform, employee severance benefits paid in connection with restructuring, and additional cost items incurred from restructuring activities.
- (3) Goodwill Impairment Charges consists of non-cash charges associated with our DTG2GO business.

Liquidity and Capital Resources

We have typically funded our working capital requirements, capital expenditures, mergers, acquisitions and investments, restructuring activities, and stock repurchases from net cash provided by operating activities, borrowings under our credit facilities, and proceeds from the sale of property, plant and equipment removed from service, if any. See A – Description of Business and Basis of Presentation and Note F - Debt to the Condensed Consolidated Financial Statements for detailed information regarding our debt

Operating Cash Flows

Operating activities resulted in cash provided of \$35.7 million for the six months ended March 2024 compared to net cash used in operations of \$19.1 million for the same period in the prior year. The increase in operating cash flows for the six months ended March 2024 primarily relates to focused efforts in inventory reduction. This was partially offset by decreased earnings in the business.

Investing Cash Flows

Cash provided by investing activities totaled \$4.6 million for the six months ended March 2024 compared to \$1.9 million in the same period in the prior year. The increase in cash provided by investing activities over the prior year was due to proceeds of \$6.2 million from the sale of our Knoxville, Tennessee area facility partially offset by capital expenditures. The Company anticipates a reduction in capital expenditures for fiscal 2024.

Financing Activities

Financing activities resulted in \$39.7 million in cash used for the six months ended March 2024 compared to cash provided by financing activities of \$17.5 million in the same period in the prior year. Changes in both periods primarily related to net proceeds repayments of debt and debt drawdowns to fund our operating activities, working capital needs and certain capital investments.

Future Liquidity and Capital Resources

See Note A – Description of Business and Basis of Presentation and Note F – Debt to the Condensed Consolidated Financial Statements for discussion of our various financing arrangements, including the terms of our asset-based U.S. revolving credit facility.

Our asset-based U.S. revolving credit facility and cash flows from operations are intended to fund our day-to-day working capital needs and, along with capital lease financing arrangements, to fund our planned capital expenditures. However, any material deterioration in our results of operations may result in the loss of our ability to borrow under our U.S. revolving credit facility and to issue letters of credit to suppliers or may cause the borrowing availability under that facility to be insufficient for our needs. Availability under our credit facility is primarily a function of the levels of our accounts receivable and inventory. A significant deterioration in our accounts receivable or inventory levels could restrict our ability to borrow additional funds or service our indebtedness. Our availability at March 2024 was above the applicable minimum thresholds specified in our credit agreement, and we were not in compliance with the applicable EBITDA covenant minimum thresholds.

Our current liquidity position raises substantial doubt as to our ability to continue as a going concern over the next 12 months and we believe we will need to raise capital or obtain other liquidity in the near future in order to have sufficient resources to fund our operations and meet the obligations specified in our Amended Credit Agreement for the next 12 months. To date, we have been unable to raise the necessary capital or otherwise obtain the necessary liquidity to have sufficient resources to fund our operations and meet the obligations specified in our Amended Credit Agreement for the next 12 months. Moreover, there can be no assurance that we will be successful in raising the necessary capital or otherwise obtaining the necessary liquidity, that any such capital or liquidity will be available to us on terms acceptable to us, or at all, or that we will be successful in any of our other endeavors to become financially viable and continue as a going concern. Our inability to raise additional capital or obtain other liquidity on acceptable terms in the near future would have a material adverse effect on our business, prospects, results of operations, liquidity and financial condition. Furthermore, any decline in the market price of our common stock could make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem appropriate.

Our term loan and revolving credit facility in Honduras and our term loan in El Salvador allow the Company to finance both operations and capital expenses. Each of these loans are secured by a first-priority lien on the assets of our Honduran and El Salvador operations and is not guaranteed by our U.S. entities. The Honduran revolving credit facility permits us to re-borrow funds up to the amount repaid, subject to certain objective covenants. While we intend to re-borrow funds, subject to those covenants, we have classified the explicit repayment amounts included within the loan agreement as long-term if due more than a year after March 30, 2024.

Share Repurchase Program

We did not purchase any shares under our previously announced share repurchase program in the year-to-date through March 30, 2024. The total amount repurchased during the life of the program is \$56.4 million. At the end of the second quarter of fiscal 2024, we had \$3.6 million of remaining repurchase capacity under our existing authorization.

Critical Accounting Policies

Our discussion and analysis of our financial condition and results of operations are based upon our Condensed Consolidated Financial Statements, which were prepared in accordance with U.S. GAAP. The preparation of our Condensed Consolidated Financial Statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We base our estimates and judgments on historical experience and various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The most significant estimates and assumptions relate to revenue recognition, accounts receivable and related reserves, inventory and related reserves, the carrying value of goodwill, and the accounting for income taxes.

A detailed discussion of critical accounting policies is contained in the Significant Accounting Policies included in Note 2 to the Audited Consolidated Financial Statements included in our Annual Report on Form 10-K for fiscal 2023, and there have been no changes in those policies since the filing of that Annual Report on Form 10-K with the SEC, except as disclosed in Note C—New Accounting Standards related to the adoption of the measurement of credit losses on financial instruments

Environmental and Other Regulatory Matters

We are subject to various federal, state and local environmental laws and regulations concerning, among other things, wastewater discharges, storm water flows, air emissions and solid waste disposal. The labeling, distribution, importation, marketing, and sale of our products are subject to extensive regulation by various federal agencies, including the Federal Trade Commission, Consumer Product Safety Commission and state attorneys general in the United States. Our international operations are also subject to compliance with the U.S. Foreign Corrupt Practices Act (the "FCPA") and other anti-bribery laws applicable to our operations.

The environmental and other regulations applicable to our business are becoming increasingly stringent, and we incur capital and other expenditures annually to achieve compliance with these environmental standards and regulations. We currently do not expect that the amount of expenditures required to comply with these environmental standards or other regulatory matters will have a material adverse effect on our operations, financial condition or liquidity. There can be no assurance, however, that future changes in federal, state, or local regulations, interpretations of existing regulations or the discovery of currently unknown problems or conditions will not require substantial additional expenditures. Similarly, while we believe that we are currently in compliance with all applicable environmental and other regulatory requirements, the extent of our liability, if any, for past failures to comply with laws, regulations and permits applicable to our operations cannot be determined and could have a material adverse effect on our operations, financial condition and liquidity.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to reasonably assure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's requirements. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information we are required to disclose in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and principal accounting officer, as appropriate to allow timely decisions regarding required disclosure.

Our management, with the participation of our Chief Executive Officer and principal accounting officer, has evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this quarterly report ("the Evaluation Date") and, based on their evaluation, our Chief Executive Officer and principal accounting officer have concluded that these controls and procedures were effective as of the Evaluation Date.

Changes in Internal Control Over Financial Reporting

There were no changes during the March 2024 quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

See Note M—Legal Proceedings, in Part I, Item 1, which is incorporated herein by reference.

Item 1A. Risk Factors

Investing in our common stock involves risk. You should carefully consider the risks and uncertainties described below, together with all of the other information in this Quarterly Report on Form 10-Q, including the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our condensed consolidated financial statements and the accompanying notes and the information included elsewhere in this Quarterly Report on Form 10-Q as well as the information contained in our Annual Report on Form 10-K filed on December 28, 2023, including but not limited to the section therein entitled "Risk Factors", and our other public filings before deciding whether to invest in our common stock. These risks and uncertainties are not the only ones we face. Additional risks and uncertainties that we are unaware of or that we currently deem immaterial may also become important factors that adversely affect our business. If any of the following or above-referenced risks occur, our business, financial condition, operating results, and future prospects could be materially and adversely affected. In that event, the market price of our common stock could decline, and you could lose part or all of your investment.

Our future success depends in part on our ability to successfully implement our strategic plans and achieve our business strategies. We continue to focus on strategic initiatives designed to enhance our capabilities and liquidity and strengthen the foundation of our Company. For example, we are committed to exploring opportunities to monetize our manufacturing and distribution campus in Fayetteville, North Carolina through a sale-leaseback transaction as well as the sale of our manufacturing operations located in El Salvador that service the Global Brands channel our Delta Activewear business is no longer emphasizing. In addition, our Board of Directors continues to review strategic options for our Salt Life business. There can be no assurance that these or other future strategic initiatives will be successful to the extent we expect, or at all. Additionally, we are investing resources in these initiatives and the costs of the initiatives may outweigh their benefits. If we miscalculate the resources we need to complete these strategic initiatives or fail to implement them effectively, our business, operating results and liquidity position could be adversely affected.

The availability of our key raw materials or raw material price volatilitymay interrupt our supply chains and materially harm our business. Cotton is the primary raw material used in the manufacture of our apparel products. As is the case with other commodities, the price of cotton fluctuates and is affected by weather, consumer demand, speculation on the commodities market, inflation, the cost of labor and transportation, and other factors that are generally unpredictable and beyond our control. As described under the heading "Manufacturing, Sourcing, and Distribution," the price of yarn purchased from Parkdale, our key supplier, is based upon the cost of cotton plus a fixed conversion cost. We set future cotton prices with purchase commitments as a component of the purchase price of yarn in advance of the shipment of finished yarn from Parkdale. Prices are set according to prevailing prices, as reported by the New York Cotton Exchange, at the time we enter into the commitments. Thus, we are subject to the commodity risk of cotton prices and cotton price movements, which could result in unfavorable yarn pricing for us. In the past, the Company, and the apparel industry as a whole, has experienced periods of increased cotton costs and price volatility. By way of example, the price of cotton per pound increased almost 50% in a five-month period and reached a high of over \$1.50 in our fiscal year 2022. In some instances, we were unable to pass through these higher costs to our customers, with the gross margins in our Activewear and other businesses negatively impacted as a result. In addition, sudden decreases in the price of cotton and other raw materials may result in the cost of inventory exceeding the cost of new production, which may result in downward selling price pressures, negatively impacting the gross margins in our Activewear and other businesses by significant amounts.

Additionally, if Parkdale's operations are disrupted and Parkdale is not able to provide us with our yarn requirements, we may need to obtain yarn from alternative sources. We may not be able to enter into short-term arrangements with substitute suppliers on terms as favorable as our current terms with Parkdale, which could negatively affect our business. In addition, we may not be able to obtain sufficient quantities of yarn from alternative sources, which could require us to adjust manufacturing levels, negatively impacting our business and results of operations.

Our operations also require significant amounts of dyes and chemicals that we purchase from several third-party suppliers. While historically we have not had difficulty obtaining sufficient quantities of dyes and chemicals for manufacturing, the availability of products can change, which could require us to adjust dye and chemical formulations. In certain instances, these adjustments can increase manufacturing costs, negatively impacting our business and results of operations.

During the second quarter of our fiscal year 2024, our liquidity position continued to prevent us from purchasing all of the yarn, dyes, chemicals and other production inputs required to supply our manufacturing facilities and allow them to run at the levels required to meet our business plans. When we operate our manufacturing facilities at below capacity levels and/or the levels required to meet our business plans, we can incur significant manufacturing variances due to lower fixed cost absorption rates that increase unit and other costs and lower our gross margins, causing a material adverse effect on our results of operations. When we operate our manufacturing facilities below the levels required to meet our business plans or needs, we also may be unable to fulfill demand for our products, which negatively impacts our business and results of operations and can potentially damage our reputation and customer relationships.

Economic conditions may adversely impact demand for our products. The apparel industry is cyclical and dependent upon the overall level of demand for soft goods, which may or may not coincide with the overall level of discretionary consumer spending. These levels of demand change as regional, domestic and international economic conditions change. These economic conditions include, but are not limited to, employment levels, energy costs, interest rates, tax rates, inflation, personal debt levels, and uncertainty about the future, with many of these factors outside of our control. Recent distress in global credit markets, rising interest rates, foreign exchange rate fluctuations, significant geopolitical conflicts, volatility in energy prices, constraints on the global supply chain, high inventory levels among retailers and their supply chains, and other factors continue to affect the global economy and the apparel industry and adversely impact demand for our products. In 2022 and 2023, the U.S. experienced significantly heightened inflationary pressures. We may not be able to fully mitigate the impact of inflation through price increases, productivity initiatives and cost savings, which could have a material adverse effect on our financial results. In addition, if the U.S. economy enters a recession, we may experience sales declines and activewear apparel has been strong and our business has performed well. However, there can be no assurances that this correlation will continue in future recessions. Sometimes, the timing of increases or decreases in consumer purchases of soft goods can differ from the timing of increases or decreases in the overall level of economic activity.

Weakening sales may require us to reduce manufacturing operations to match our output to demand or expected demand and reductions in our manufacturing operations may increase unit and other costs and lower our gross margins, causing a material adverse effect on our results of operations and liquidity position. For example, during fiscal year 2023 and the first six months of our fiscal year 2024, we experienced significant reductions in demand across our Activewear business due primarily to high inventory levels across the supply chain, including but not limited to channels serving mass retailers, and we made the decision to curtail our production levels to maintain balance with the declining demand. We incurred expenses in connection with our decision to reduce production that amounted to approximately \$9.4 million in the first six months of fiscal year 2024 and \$8.0 million in excess cost during fiscal year 2023, with most of that cost driven by lower fixed cost absorption due to lower production volume and the payment of temporary unemployment benefits to idled employees at our offshore locations.

Operating losses could continue and we may be restricted in our ability to borrow under our revolving credit facility or service our indebtednessWe incurred operating losses in fiscal year 2023 as well as in the first six months of our fiscal year 2024 and have financed our operations principally through borrowings under our U.S. asset-based revolving credit facility. Future profitability is difficult to predict with certainty given the current market environment and our liquidity position. Failure to achieve profitability could materially and adversely affect the value of our Company and our ability to effect additional financing. The success of our business depends on our ability to increase revenues to offset expenses and operate profitably. If we are unable to meet or achieve our revenue targets and/or unable to reduce operating expenses, our business, financial condition and operating results will be materially adversely affected and we may incur additional operating losses.

Significant operating losses or significant uses of cash in our operations have caused, and could continue to cause, us to default on our U.S. asset-based revolving credit facility. We rely on our credit facility, as well as on cash generated by our operations, to fund our working capital, capital expenditure and other operational needs, to make acquisitions, to fund repurchases under our share repurchase program and to pay dividends should we choose to do so in the future. Our working capital needs are generally greater in advance of the spring and summer selling seasons. Availability under our credit facility is primarily a function of the levels of our accounts receivable and inventory, as well as the uses of cash in our operations. A significant deterioration in our accounts receivable or inventory levels could restrict our ability to borrow additional funds or service our indebtedness. Cash on hand and availability under our U.S. revolving credit facility totaled \$11.8 million at March 30, 2024.

The covenants in our credit facility include, among other things, limitations on asset sales, consolidations, mergers, liens, indebtedness, loans, investments, guaranties, acquisitions, dividends, stock repurchases, and transactions with affiliates as well as requirements to complete transactions related to certain assets. During the second quarter of our fiscal year 2024 we became non-compliant with certain EBITDA and other thresholds in our U.S. asset-based revolving credit facility and it is probable that we will not satisfy other thresholds in our U.S. asset-based revolving credit facility. A failure to satisfy our minimum availability threshold requires us to maintain the minimum fixed charge coverage ratio (FCCR) specified in our credit agreement, which we may not be able to maintain. Our non-compliance with one or more of the financial covenants in our U.S. revolving credit facility constitutes a breach of that agreement and an event of default. If an additional event of default under our credit facility occurs or becomes imminent, we may request our credit agreement lenders to provide a waiver. If we were unsuccessful in that endeavor, we could explore alternative sources of capital, whether debt or equity, which would likely be more expensive than the costs we incur under our credit facility and may not be available. If we were unable to cure an un-waived event of default under our credit facility, we would be unable to borrow additional amounts under the facility, we could be unable to fund our working capital and capital expenditure needs, make acquisitions, fund share repurchases or pay dividends, and our lenders thereunder could accelerate our obligations under the agreement and foreclose on our assets subject to the liens in their favor. This circumstance would have a material adverse effect on our business, prospects, results of operations, liquidity and financial condition.

Our financial statements have been prepared assuming a going concern. Our financial statements as of March 30, 2024, were prepared under the assumption that we will continue as a going concern for the next 12 months from the date of issuance of these financial statements; however, there is substantial doubt regarding our ability to continue as a going concern for such period. We believe we will need to raise capital or obtain other liquidity in the near future to have sufficient resources to fund our operations and meet the obligations specified in our U.S. asset-based credit facility for the next 12 months. There can be no assurance, however, that we will be successful in raising the necessary capital or otherwise obtaining the necessary liquidity, that any such capital or liquidity will be available to us on terms acceptable to us, or at all, or that we will be successful in any of our other endeavors to become financially viable and continue as a going concern. Our inability to raise additional capital or obtain other liquidity on acceptable terms in the near future would have a material adverse effect on our business, prospects, results of operations, liquidity and financial condition. Furthermore, any decline in the market price of our common stock could make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem appropriate.

We may be subject to the impairment of acquired intangible assets. When we acquire a business, a portion of the purchase price of the acquisition may be allocated to goodwill and other identifiable intangible assets. The amount of the purchase price that is allocated to goodwill is determined by the excess of the purchase price over the net identifiable assets acquired. At March 2024 and September 2023, our goodwill and other intangible assets were approximately \$40.5 million and \$50.4 million, respectively. We conduct an annual review, and more frequent reviews if events or circumstances dictate, to determine whether goodwill is impaired. We also determine whether impairment indicators are present related to our identifiable intangible assets. If we determine that goodwill or intangible assets are impaired, we would be required to write down the value of these assets. We completed our annual impairment test of goodwill on the first day of our third fiscal quarter of fiscal year 2023 and concluded that there was no indication of impairment. However, based upon the subsequent operating results and projections for our DTG2Go business, we concluded that the goodwill associated with that business was impaired. Due to this impairment, we recorded an impairment charge of \$9.2 million in fiscal year 2023.

At March 2024, we concluded based on the assessment performed that there was additional indication of impairment on the goodwill in our DTG2Go business and recorded an impairment of \$8.8 million in March 2024. There can, however, be no assurance that we will not be required to take an impairment charge on other goodwill or intangible assets in the future, which could have a material adverse effect on our results of operations.

The market price of our shares may be highly volatile, and the stock market in general can be highly volatile. Fluctuations in our stock price may be influenced by, among other things, general economic and market conditions, conditions or trends in our industry or our business, our financial and liquidity position, and results of operations, changes in the market valuations of other apparel companies, announcements by us or our competitors of significant acquisitions, strategic partnerships or other strategic initiatives, and trading volumes. Many of these factors are beyond our control but may cause the market price of our common stock to decline, regardless of our operating performance.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Repurchases of Common Stock

See Note N-Repurchase of Common Stock, Part I, in Item 1, which is incorporated herein by reference.

Item 5. Other Information

During the second quarter of fiscal 2024, none of our directors or Section 16 officers adopted or terminated any "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement" (as each term is defined in Item 408(a) of Regulation S-K).

Dr. Bill C. Hardgrave resigned from service on the Company's Board of Directors effective as ofMay 6, 2024.

Justin M. Grow has notified the Company of his decision to resign from his position as Executive Vice President and Chief Administrative Officer. Mr. Grow's resignation will be effective as of July 2, 2024, and he will continue serving in his current position and capacity through such date.

Item 6. Exhibits

Exhibits

- 31.1 Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the Principal Accounting Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of the Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- 101.INS Inline XBRL Instance Document the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase
 - 104 Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA APPAREL, INC. (Registrant)

Date May 9, 2024

By: /s/ Nancy P. Bubanich Nancy P. Bubanich Chief Accounting Officer

EXHIBIT 31.1 CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULE 13a-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Robert W. Humphreys, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Delta Apparel, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2024 /s/ Robert W. Humphreys
Chairman and Chief Executive Officer

EXHIBIT 31.2

CERTIFICATION OF PRINCIPAL ACCOUNTING OFFICER PURSUANT TO RULE 13a-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Nancy P. Bubanich, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Delta Apparel, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial
 condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2024 /s/ Nancy P. Bubanich
Chief Accounting Officer

EXHIBIT 32.1

CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

For purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Robert W. Humphreys, the Chief Executive Officer of Delta Apparel, Inc. (the "Company"), hereby certifies that to the best of his knowledge:

- 1. The Quarterly Report on Form 10-Q for the quarterly period ended March 30, 2024, of the Company, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 9, 2024

/s/ Robert W. Humphreys

Robert W. Humphreys

Chairman and Chief Executive Officer

This certification is being furnished solely to comply with the provisions of § 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the accompanying Report, including for purposes of Section 18 of the Exchange Act, or as a separate disclosure document. A signed original of this written certification required by Section 906, or other document authenticating, acknowledging or otherwise adopting the signature that appears in typed form within the electronic version of this written certification required by Section 906, has been provided to the Company and will be rendered by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 32.2

CERTIFICATION OF THE PRINCIPAL ACCOUNTING OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

For purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Nancy P. Bubanich, the Chief Accounting Officer of Delta Apparel, Inc. (the "Company"), hereby certifies that to the best of her knowledge:

- 1. The Quarterly Report on Form 10-Q for the quarterly period ended March 30, 2024, of the Company, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 9, 2024

/s/ Nancy P. Bubanich Nancy P. Bubanich Chief Accounting Officer

This certification is being furnished solely to comply with the provisions of § 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the accompanying Report, including for purposes of Section 18 of the Exchange Act, or as a separate disclosure document. A signed original of this written certification required by Section 906, or other document authenticating, acknowledging or otherwise adopting the signature that appears in typed form within the electronic version of this written certification required by Section 906, has been provided to the Company and will be rendered by the Company and furnished to the Securities and Exchange Commission or its staff upon request.